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IN SENATE

January 8, 2024

- Introduced by Sen. COMRIE -- read twice and ordered printed, and when printed to be committed to the Committee on Corporations, Authorities and Commissions
- AN ACT to amend the public authorities law, in relation to requiring public authorities and public benefit corporations to negotiate with professional firms providing architectural or engineering services in order from the most qualified to the least qualified with regard to the provision of services to the authority or corporation

The People of the State of New York, represented in Senate and Assembly, do enact as follows:

Section 1. Subparagraph (iv) of paragraph (b) of subdivision 3 of section 2879 of the public authorities law, as amended by chapter 383 of the laws of 1994, is amended to read as follows:

4 (iv) as used in this subparagraph, the term "professional firm" shall 5 be defined as any individual or sole proprietorship, partnership, corpo-6 ration, association, or other legal entity permitted by law to practice 7 the professions of architecture, engineering or surveying.

8 It is the policy of New York state to negotiate contracts for archi-9 tectural and/or engineering services and/or surveying services on the 10 basis of demonstrated competence and qualification for the type of 11 professional services required and at fair and reasonable fees.

12 In the procurement of architectural, engineering and surveying services, the corporation is required to encourage professional firms 13 14 engaged in the lawful practice of the profession to submit an annual 15 statement of qualifications and performance data. The corporation for each proposed project is required to evaluate current statements of 16 gualifications and performance data on file with the corporation. If 17 desired, the corporation may conduct discussions with three or more 18 19 professional firms regarding anticipated design concepts and proposed 20 methods of approach to the assignment. The corporation is required to select, in order of preference, based upon criteria established by the 21 22 corporation, no less than three professional firms deemed to be the most 23 highly qualified to provide the services required.

EXPLANATION--Matter in <u>italics</u> (underscored) is new; matter in brackets [-] is old law to be omitted.

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Every corporation is required to negotiate a contract with the highest qualified professional firm for architectural and/or engineering services and/or surveying services at compensation which the corporation determines in writing to be fair and reasonable to such corporation. In making this decision, the corporation is required to take into account the estimated value of the services to be rendered, including the costs, the scope, complexity and professional nature thereof.

8 The corporation shall not refuse to negotiate with a professional firm 9 solely because the ratio of the "allowable indirect costs" to direct 10 labor costs of the professional firm or the hourly labor rate in any 11 labor category of the professional firm exceeds a limitation generally 12 set by the corporation in the determination of the reasonableness of the estimated cost of services to be rendered by the professional firm, but 13 14 rather the corporation should also consider the reasonableness of cost 15 based on the total estimated cost of the service of the professional 16 firm which should include, among other things, all the direct labor 17 costs of the professional firm for such services plus all "allowable indirect costs," other direct costs, and negotiated profit of the professional firm. "Allowable indirect costs" of a professional firm are 18 19 20 defined as those costs generally associated with overhead which cannot 21 be specifically identified with a single project or contract and are 22 considered reasonable and allowable under specific state contract or 23 allowability limits. Should the corporation choose to engage in a qualification based procurement and be unable to negotiate a satisfactory 24 25 contract with the professional firm considered to be the most qualified, 26 at a fee the corporation determines to be fair and reasonable to the 27 corporation, negotiations with that professional firm shall be formally 28 terminated. The corporation shall then undertake negotiations with the 29 second most qualified professional firm. Failing accord with the second 30 most qualified professional firm, the corporation shall formally terminate negotiations. The corporation shall then undertake negotiations 31 32 with the third most qualified professional firm. Should the corporation be unable to negotiate a satisfactory contract with any of the selected 33 professional firms, it shall select additional professional firms in 34 order of their competence and qualifications and it shall continue nego-35 36 tiations in accordance with this section until an agreement is reached. 37 The provisions of this subparagraph shall only apply to engineering 38 and/or architectural services and/or surveying services in excess of 39 twenty-five thousand dollars and shall not apply to the metropolitan transportation authority, the New York city transit authority or the 40 41 Triborough bridge and tunnel authority or to any of their subsidiaries.

42 § 2. This act shall take effect immediately.