

# STATE OF NEW YORK

1759--B

2023-2024 Regular Sessions

## IN SENATE

January 13, 2023

Introduced by Sen. SKOUFIS -- read twice and ordered printed, and when printed to be committed to the Committee on Consumer Protection -- committee discharged, bill amended, ordered reprinted as amended and recommitted to said committee -- committee discharged, bill amended, ordered reprinted as amended and recommitted to said committee

AN ACT to amend the general business law, in relation to online dating services

The People of the State of New York, represented in Senate and Assembly, do enact as follows:

1 Section 1. Section 394-c of the general business law, as amended by  
2 chapter 468 of the laws of 1996, is amended to read as follows:

3 § 394-c. Limitations on certain contracts involving social referral  
4 services. 1. As used in this section, the following terms shall have  
5 the following meanings:

6 (a) "social referral service" shall include any service for a fee  
7 providing matching of members [~~of the opposite sex~~], by use of computer  
8 or any other means, for the purpose of dating [~~and~~] or general social  
9 contact.

10 (b) "ancillary services" shall refer to goods or services directly or  
11 indirectly related to or to be provided in connection with the social  
12 referral service process, including but not limited to photography,  
13 grooming, cosmetology, dating etiquette, dating counseling, or other  
14 services.

15 (c) "online dating service" shall mean any social referral service  
16 where the services are offered primarily online, such as by means of an  
17 internet website or a mobile application.

18 (d) "banned member" shall mean the member whose account or profile is  
19 the subject of a fraud ban.

20 (e) "fraud ban" shall mean when a member's account or profile is  
21 barred from an online dating service because, in the judgment of the

EXPLANATION--Matter in italics (underscored) is new; matter in brackets  
[-] is old law to be omitted.

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1 service, the member poses a significant risk of attempting to obtain  
2 money from other members through fraudulent means.

3 (f) "New York member" shall mean a person who provides a New York  
4 residential or billing address or zip code or is in New York when regis-  
5 tering with the online dating service.

6 (g) "personally identifying information" shall mean any representation  
7 of information that permits the identity of an individual to whom the  
8 information applies to be reasonably inferred by either direct or indi-  
9 rect means which shall include, but shall not be limited to, a person's  
10 full name, home address, telephone number, geographic location, email  
11 address, social security number, or a combination of non-personally  
12 identifying information which, when put together, can permit the iden-  
13 tification of the person. The first name, last name, and image of an  
14 individual, where voluntarily provided to an online dating service with  
15 the knowledge that it will be communicated to individuals on the  
16 service's platform other than the individual providing it, shall not be  
17 considered personally identifying information when disclosed in  
18 connection with a fraud ban.

19 2. No contract for social referral service shall require payment by  
20 the purchaser of such service of a cash price in excess of one thousand  
21 dollars. Services to be rendered to the purchaser under the contract  
22 may extend over a period not to exceed two years from the date the  
23 contract is entered into. This subdivision shall not apply to an online  
24 dating service contract where the initial term is one year or less and  
25 any subsequent terms are one year or less where payment in excess of the  
26 amount provided under this subdivision is reasonable in light of the  
27 service's offerings.

28 2-a. No social referral service provider shall require the purchase of  
29 an ancillary service by a purchaser of a social referral service as a  
30 condition of entering into a social referral service contract with such  
31 provider.

32 3. Every contract for social referral service which requires payment  
33 by the purchaser of such service of a total amount in excess of twenty-  
34 five dollars shall provide that the seller of such service must furnish  
35 to the purchaser a specified certain number of social referrals per  
36 month. This subdivision shall not apply to an online dating service  
37 where the user can use a search functionality or is presented with  
38 possible matches.

39 4. Every contract for social referral service which requires payment  
40 by the purchaser of such service of a total amount in excess of twenty-  
41 five dollars shall provide that in the event that the seller of such  
42 service does not furnish to the purchaser the specified certain number  
43 of social referrals, or in case of an online dating service with search  
44 functionality or algorithm or location based matching, any social refer-  
45 ral, for two or more successive months the purchaser shall have the  
46 option to cancel the contract and to receive a refund of all monies paid  
47 pursuant to the cancelled contract with the exception that the seller  
48 shall be entitled to retain as a cancellation fee fifteen per cent of  
49 the cash price or a pro rata amount for the number of referrals  
50 furnished to the purchaser, whichever is greater. Every such contract  
51 shall set forth in the contract and in the bill of rights the manner in  
52 which such services provider determines its cancellation fee pursuant to  
53 this subdivision.

54 5. Every contract for social referral service shall provide that the  
55 seller will not without the prior written consent of the purchaser sell,  
56 assign or otherwise transfer for business or for any other purpose to

1 any person any information and material of a personal or private nature  
2 acquired from a purchaser directly or indirectly including but not  
3 limited to answers to tests and questionnaires, photographs or back-  
4 ground information.

5 5-a. Every contract for a social referral service shall provide each  
6 purchaser with the unilateral right to place his or her membership on  
7 hold for a period of up to one year; provided, however, that the  
8 purchaser and social referral service may mutually agree to a longer  
9 period not to exceed two years. To exercise the unilateral right  
10 provided in this subdivision, a purchaser must notify the social refer-  
11 ral service provider in writing of his or her intent to do so.

12 6. Every contract for social referral service shall provide that at  
13 the expiration of the contract or at the expiration of services rendered  
14 by the seller, for any reason, all information and material of a  
15 personal or private nature acquired from a purchaser directly or indi-  
16 rectly including but not limited to answers to tests and questionnaires,  
17 photographs or background information shall be promptly returned by the  
18 seller to the purchaser by certified mail and deleted from any electron-  
19 ic storage devices.

20 7. (a) Every contract for social referral service shall provide that  
21 such contract may be cancelled without a cancellation fee within three  
22 business days after the date of physical or electronic receipt by the  
23 buyer of a copy of the written contract.

24 (b) In every social referral service sale, the seller shall furnish to  
25 the buyer a fully completed copy of the contract pertaining to such sale  
26 at the time of its execution, which is in the same language, e.g., Span-  
27 ish, as that principally used in the oral sales presentation and which  
28 shows the date of the transaction and contains the name and address of  
29 the seller, and in the immediate proximity to the space reserved in the  
30 contract for the signature of the buyer and in not less than ten-point  
31 bold face type, a statement in substantially the following form:

32 YOU, THE BUYER, MAY CANCEL THIS CONTRACT WITHOUT ANY CANCELLATION FEE  
33 WITHIN THREE (3) BUSINESS DAYS AFTER THE DATE OF THIS CONTRACT. SEE THE  
34 ATTACHED NOTICE OF CANCELLATION FORM FOR AN EXPLANATION OF THIS RIGHT.

35 (c) Notice of cancellation shall be delivered by certified or regis-  
36 tered United States mail at the address, or electronically at the email  
37 address, specified in the contract.

38 (d) At the time the buyer signs the social referral service contract,  
39 a completed form in duplicate, captioned "NOTICE OF CANCELLATION", which  
40 shall be attached to the contract and easily detachable, and which shall  
41 contain in not less than ten-point bold face type the following informa-  
42 tion and statements in the same language, e.g., Spanish, as that used in  
43 the contract:

44 NOTICE OF CANCELLATION

45 (enter date of transaction)

46 (Date)

47 YOU MAY CANCEL THIS CONTRACT, WITHOUT ANY PENALTY OR OBLIGATION, WITHIN  
48 THREE (3) BUSINESS DAYS AFTER THE DATE OF THIS CONTRACT BY MAILING THIS  
49 SIGNED AND DATED NOTICE OF CANCELLATION BY CERTIFIED OR REGISTERED  
50 UNITED STATES MAIL TO THE SELLER AT THE ADDRESS SPECIFIED HEREIN. IF YOU  
51 CANCEL, ANY PAYMENTS MADE BY YOU UNDER THE CONTRACT WILL BE RETURNED  
52 WITHIN TEN (10) BUSINESS DAYS FOLLOWING RECEIPT BY THE SELLER OF YOUR  
53 CANCELLATION NOTICE. TO CANCEL THIS TRANSACTION, MAIL BY CERTIFIED OR  
54 REGISTERED UNITED STATES MAIL A SIGNED AND DATED COPY OF THIS CANCELLA-  
55 TION NOTICE TO:

1 (Name of Seller) NOT LATER THAN \_\_\_\_\_  
 2 (Address of Seller) (Date)  
 3 \_\_\_\_\_

4 In case of an online dating service, the contract, including the  
 5 statement required by this subdivision, may be furnished and signed  
 6 electronically, provided such contract is provided to the buyer in a  
 7 clear and conspicuous manner.

8 (e) In every social referral service sale or renewal, the seller shall  
 9 provide each purchaser with a clear and conspicuous, separate written  
 10 notice, which may be a conspicuous and appropriately labeled hyperlink  
 11 for an online dating service, to be known as the "Dating Service Consum-  
 12 er Bill of Rights", which shall contain at least the following informa-  
 13 tion:

14 Dating Service Consumer Bill of Rights

15 1. No social referral service contract shall require the payment by  
 16 you, the purchaser, of an amount greater than one thousand dollars. In  
 17 addition, no such contract may extend over a period of time greater than  
 18 two years.

19 2. No social referral service contract shall require you, the purchas-  
 20 er, to purchase a good or service which is directly or indirectly  
 21 related to the social referral service. These extra services are known  
 22 as ancillary services and, while these ancillary service may be offered  
 23 to you, the law prohibits the seller from requiring that you purchase  
 24 this service as a condition of your social referral service contract.

25 3. If your social referral service contract costs more than twenty-  
 26 five dollars, the seller must furnish a minimum number of referrals per  
 27 month to you. If this minimum amount is not furnished to you for two  
 28 successive months, you have the option of cancelling the contract and  
 29 receiving a full refund of all the money you paid, less a cancellation  
 30 fee which cannot exceed either fifteen percent of the cash price or a  
 31 pro rata amount for the number of referrals furnished to you.

32 4. Your social referral service contract must specify the distance  
 33 which you, the purchaser, are willing to travel to meet any social  
 34 referral. No social referrals shall be furnished where you and the  
 35 referral live at a distance greater than the distance specified in the  
 36 contract.

37 5. The provider must have an established policy to address the situ-  
 38 ation of your moving outside the area it services. This policy must be  
 39 explained in your contract.

40 6. If any provision of the social referral service contract is  
 41 violated, you have the right to bring a court action against the provid-  
 42 er which has violated the contract.

43 8. Every contract for social referral service shall specify the  
 44 distance which the buyer is willing to travel to meet any social refer-  
 45 ral. No social referral shall be furnished by the seller to the buyer if  
 46 either the buyer or the social referral reside at a distance further  
 47 than the distance specified in either the buyer's or social referral's  
 48 contracts. This subdivision shall not apply to online dating services  
 49 that are generally available to users on a regional, national, or global  
 50 basis.

51 8-a. Every social referral service provider must establish and admin-  
 52 ister a fair and reasonable policy for the situation in which a purchas-  
 53 er moves to permanently reside at a location outside the service area of  
 54 such provider. This policy must be set forth in every contract for  
 55 social referral service.

1 9. (a) Whenever there shall be a violation of this section an applica-  
2 tion may be made by the attorney general in the name of the people of  
3 the state of New York to a court or justice having jurisdiction by a  
4 special proceeding to issue an injunction, and upon notice to the  
5 defendant of not less than five days, to enjoin and restrain the contin-  
6 uance of such violation; and if it shall appear to the satisfaction of  
7 the court or justice that the defendant has, in fact, violated this  
8 section, an injunction may be issued by the court or justice, enjoining  
9 and restraining any further violations, without requiring proof that any  
10 person has, in fact, been injured or damaged thereby. In any such  
11 proceeding, the court may make allowances to the attorney general as  
12 provided in paragraph six of subdivision (a) of section eighty-three  
13 hundred three of the civil practice law and rules, and direct restitu-  
14 tion. Whenever the court shall determine that a violation of this  
15 section has occurred, the court may impose a civil penalty of not more  
16 than one thousand dollars for each violation. In connection with any  
17 such proposed application the attorney general is authorized to take  
18 proof and make a determination of the relevant facts and to issue  
19 subpoenas in accordance with the civil practice law and rules, and  
20 direct restitution.

21 (b) Any person who has been injured by reason of a violation of this  
22 section may bring an action in his or her own name to enjoin such  
23 violation, an action to recover his or her actual damages or fifty  
24 dollars whichever is greater, or both such actions.

25 (c) In cities having a population over one million, the provisions of  
26 this section may be enforced concurrently with the attorney general by  
27 the director of a local or municipal consumer affairs office. In cities  
28 having a population over one million, such local entities may also  
29 require social referral services to be licensed. Such licensing require-  
30 ments may be promulgated as are reasonably necessary to effectuate  
31 licensure, provided, however, that such localities may not impose  
32 substantive requirements that are inconsistent with or more restrictive  
33 than those set forth in this section. Any fee for such license may not  
34 exceed three hundred forty dollars for a two year period.

35 10. (a) An online dating service shall disclose to all of its New York  
36 members known to have previously received and responded to an on-site  
37 message from a banned member:

38 (1) the user name, identification number, or other profile identifier  
39 of the banned member;

40 (2) the fact that the banned member was banned because, in the judg-  
41 ment of the online dating service, the banned member may have been  
42 using a false identity or may pose a significant risk of attempting to  
43 obtain money from other members through fraudulent means;

44 (3) that a member should never send money or personal financial infor-  
45 mation to another member; and

46 (4) a hyperlink to online information that clearly and conspicuously  
47 addresses the subject of how to avoid being defrauded by another member  
48 of an online dating service.

49 (b) The notification required by paragraph (a) of this subdivision  
50 shall be:

51 (1) clear and conspicuous;

52 (2) by e-mail, text message, or other appropriate means of communi-  
53 cation; and

54 (3) sent within twenty-four hours after the fraud ban, or at a later  
55 time if the service has determined, based on an analysis of effective

1 messaging, that a different time is more effective, but in no event  
2 later than three days after the fraud ban.

3 (c) An online dating service shall not be liable to any member who has  
4 an account or profile that is the subject of a fraud ban, for disclosing  
5 to any member that it has banned the member, the user name or account  
6 identifier of the banned member, or the reasons for the online dating  
7 service's decision to ban such member in accordance with this subdivi-  
8 sion where such disclosure does not contain their personally identifying  
9 information.

10 (d) This section does not diminish or adversely affect the protections  
11 for online dating services that are afforded in 47 USC 230, or any  
12 rights or protections otherwise provided to a consumer in law.

13 § 2. This act shall take effect on the sixtieth day after it shall  
14 have become a law.