## STATE OF NEW YORK

6050--A

2023-2024 Regular Sessions

## IN ASSEMBLY

March 31, 2023

Introduced by M. of A. BRONSON -- read once and referred to the Committee on Economic Development -- committee discharged, bill amended, ordered reprinted as amended and recommitted to said committee

AN ACT to amend the alcoholic beverage control law, in relation to permitting the sale or promotional gifting of certain complementary products for wine and spirits

## The People of the State of New York, represented in Senate and Assembly, do enact as follows:

Section 1. Paragraph (a) of subdivision 1 of section 104 of the alcoholic beverage control law, as amended by chapter 2 of the laws of 2013, as amended to read as follows:

(a) No wholesaler shall be engaged in any other business on the premises to be licensed; except that nothing contained in this chapter shall: (1) prohibit a beer wholesaler from (i) acquiring, storing or 7 selling non-alcoholic snack foods, as defined in paragraph (b) of this subdivision, (ii) manufacturing, bottling, storing, or selling non-alcoholic carbonated beverages, (iii) manufacturing, storing or selling 10 non-alcoholic non-carbonated soft drinks, mineral waters, spring waters, drinking water, non-taxable malt or cereal beverages, juice drinks, 11 fruit or vegetable juices, ice, liquid beverage mixes and dry or frozen 12 13 beverage mixes, (iv) acquiring, storing or selling wine products, (v) the sale of promotional items on such premises, or (vi) the sale of tobacco products at retail by wholesalers who are licensed to sell beer 15 and other products at retail; (2) prohibit a wholesaler authorized to 16 sell wine from manufacturing, acquiring or selling wine merchandise, as 17 18 defined in paragraph (d) of this subdivision; (3) prohibit a licensed winery or licensed farm winery from engaging in the business of a wine 20 wholesaler for New York state labeled wines produced by any licensed 21 winery or licensed farm winery or prohibit such wine wholesaler from 22 exercising any of its rights pursuant to sections seventy-six and seven-23 ty-six-a of this chapter provided that the operation of such beer and

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wine wholesalers business shall be subject to such rules and regulations as the liquor authority may prescribe; (4) prohibit a beer wholesaler is authorized to sell beer at retail from selling at retail: (i) 3 4 candy, chewing gum and cough drops; (ii) non-refrigerated salsa; (iii) 5 cigarette lighters, lighter fluid, matches and ashtrays; (iv) barbecue and picnic-related products and supplies, which shall include, but not 7 be limited to, charcoal, grills, propane gas, plastic and paper cups, paper or plastic tablecloths and coolers; (v) beer making and brewing 9 supplies and publications, which shall include, but not be limited to, 10 books, magazines, equipment and ingredients; (vi) steins, mugs and other 11 glassware appropriate for the consumption of beer, malt beverages and 12 wine products; (vii) items typically used to serve beer and malt beverages including, but not limited to, taps, kegerators, koozies and beer 13 14 socks; (viii) lemons, limes and oranges, provided that no more than two 15 each shall be displayed at any one time; (ix) rock salt, ice dozen of 16 and snow melting compounds, snow shovels; windshield washer solvent; firewood; beach umbrellas; sunglasses and sun block; and (x) prepaid 17 telephone cards; [ex] (5) prohibit the installation and operation of a 18 19 single automated teller machine in the premises of a beer wholesaler who is authorized to sell beer at retail; or (6) prohibit a liquor whole-20 21 saler from transporting or selling gifts or promotional items associated with wine or spirit products as provided for in subdivision four of section sixty-three of this chapter. For the purposes of this subdivi-23 24 sion, "automated teller machine" means a device which is linked to the 25 accounts and records of a banking institution and which enables consum-26 ers to carry out banking transactions, including but not limited to, 27 account transfers, deposits, cash withdrawals, balance inquiries and 28 loan payments. 29

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- § 2. Paragraph (a) of subdivision 3 of section 101-b of the alcoholic beverage control law, as amended by section 1 of part E of chapter 56 of the laws of 2006, is amended to read as follows:
- 31 32 (a) No brand of liquor or wine shall be sold to or purchased by a 33 wholesaler, irrespective of the place of sale or delivery, unless a schedule, as provided by this section, is transmitted to and received by 34 liquor authority, and is then in effect. Such schedule shall be 35 36 transmitted to the authority in such form, manner, medium and format as 37 authority may direct; shall be deemed duly verified by the person submitting such schedule upon its transmission to the authority; 39 shall contain, with respect to each item, the exact brand or trade name, capacity of package, nature of contents, age and proof where stated on 40 the label, the number of bottles contained in each case, the bottle and 41 42 case price to wholesalers, the net bottle and case price paid by the 43 seller, which prices, in each instance, shall be individual for each item and not in "combination" with any other item, the discounts for 45 quantity, if any, and the discounts for time of payment, if any. Such brand of liquor or wine shall not be sold to wholesalers except at the 47 price and discounts then in effect unless prior written permission of the authority is granted for good cause shown and for reasons not incon-48 sistent with the purpose of this chapter. Such schedule shall be trans-49 mitted by (1) the owner of such brand, or (2) a wholesaler selling such 50 51 brand and who is designated as agent for the purpose of filing such 52 schedule if the owner of the brand is not licensed by the authority, or 53 (3) with the approval of the authority, by a wholesaler, in the event that the owner of the brand is unable to transmit a schedule or designate an agent for such purpose. As used in this subdivision the term 55 "item" shall be deemed to include a sealed, pre-wrapped package consist-

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ing of a sealed container or containers of liquor, wine or wine product and other merchandise reasonably used in connection with the preparation, storage, promotion, gifting, or service of liquor, wine or wine products provided that such other merchandise shall not be potable or 5 edible. For the purposes of this section, gift and promotional items shall only include those items that are complimentary and directly asso-7 ciated with the sale of wine or distilled spirits they are gifting or 8 promoting and shall mean: (i) items that are de minimis in value, but in 9 no instance shall merchandise be valued at more than fifteen dollars in 10 total; (ii) items that are imprinted with the wine or spirits brand logo 11 on the gift or promotional item; and (iii) items that are included as 12 part of a manufactured pre-sealed package with the wine or distilled spirit that is being gifted or promoted. Further, for the purposes of 13 this section, gift or promotional items shall not include any food, 14 15 non-alcoholic beverage, or other drink or food mix, nor shall these 16 items be offered for sale to the general public as individual items. 17

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- § 3. Subdivision 4 of section 63 of the alcoholic beverage control law, as amended by section 3 of part H of chapter 58 of the laws of 2019, is amended to read as follows:
- 19 20 No licensee under this section shall be engaged in any other busi-21 ness on the licensed premises. The sale of lottery tickets, when duly authorized and lawfully conducted, the sale of reusable bags as defined in section 27-2801 of the environmental conservation law, the sale of 23 24 corkscrews or the sale of ice or the sale of publications, including 25 prerecorded video and/or audio cassette tapes, or educational seminars, designed to help educate consumers in their knowledge and appreciation 26 27 of alcoholic beverages, as defined in section three of this chapter and 28 allowed pursuant to their license, or the sale of non-carbonated, non-29 flavored mineral waters, spring waters and drinking waters or the sale 30 glasses designed for the consumption of wine or spirits, racks 31 designed for the storage of wine, and devices designed to minimize 32 oxidation in bottles of wine which have been uncorked, or the sale of 33 gift bags, gift boxes, associated gift or promotional items, or wrap-34 ping, for alcoholic beverages purchased at the licensed premises shall 35 not constitute engaging in another business within the meaning of this 36 subdivision. Any fee obtained from the sale of an educational seminar 37 shall not be considered as a fee for any tasting that may be offered during an educational seminar, provided that such tastings are available 38 to persons who have not paid to attend the seminar and all tastings are 39 40 conducted in accordance with section sixty-three-a of this article. For the purposes of this section, gift or promotional items shall only 41 42 include those items that are complimentary and directly associated with 43 the sale of wine or distilled spirits they are promoting and shall mean: 44 (i) items that are de minimis in value, but in no instance shall 45 merchandise be valued at more than fifteen dollars in total; (ii) items that are imprinted with the wine or spirits brand logo on the gift or 46 47 promotional item; and (iii) items that are included as part of a manu-48 factured pre-sealed package with the wine or distilled spirit that is 49 being gifted or promoted. Further, for the purposes of this section, promotional items shall not include any food, non-alcoholic beverage, or 50 other drink or food mix, nor shall these items be offered for sale to 51 52 the general public as individual items.
- 53 § 4. This act shall take effect on the ninetieth day after it shall 54 have become a law.