

# STATE OF NEW YORK

4066--B

Cal. No. 112

2023-2024 Regular Sessions

## IN ASSEMBLY

February 9, 2023

Introduced by M. of A. BURGOS, SILLITTI, GALLAGHER, FAHY, BRAUNSTEIN, CLARK, FALL, SEPTIMO, MAMDANI, RIVERA, DURSO, MILLER, LUNSFORD, DARLING, SANTABARBARA, DeSTEFANO, J. A. GIGLIO, SMITH, K. BROWN, RAMOS, LAVINE, McMAHON, JACOBSON, SHIMSKY, CUNNINGHAM, SHRESTHA, L. ROSENTHAL, THIELE, DE LOS SANTOS, MEEKS, McDONOUGH, WILLIAMS, COLTON, DINOWITZ, HEVESI, GUNTHER, BURKE, TAPIA, COOK, STERN, WALKER, WEPRIN, BENEDETTO, SIMONE, JEAN-PIERRE, NORRIS, JENSEN, BEEPHAN, EPSTEIN, SLATER, GRAY, CONRAD, McDONALD, SEAWRIGHT, BURDICK, BORES, BRABENEC, HYNDMAN, ZACCARO, AUBRY, STIRPE, REILLY, DILAN, SOLAGES, SAYEGH, CRUZ, CARROLL, TAGUE, ALVAREZ, LUPARDO, LEVENBERG, FLOOD, GONZALEZ-ROJAS, MORINELLO, BRONSON, WOERNER, ZEBROWSKI, E. BROWN, REYES, ARDILA, GALLAHAN, SIMPSON, GANDOLFO, BENDETT, MCGOWAN, STECK, WALLACE, MAHER, WALSH, RAGA, LEE, PHEFFER AMATO, KELLES -- Multi-Sponsored by -- M. of A. SIMON -- read once and referred to the Committee on Transportation -- committee discharged, bill amended, ordered reprinted as amended and recommitted to said committee -- ordered to a third reading, amended and ordered reprinted, retaining its place on the order of third reading

AN ACT to amend the vehicle and traffic law, in relation to requiring motor vehicle dealer franchisors to fully compensate franchised motor vehicle dealers for warranty service agreements

The People of the State of New York, represented in Senate and Assembly, do enact as follows:

1 Section 1. Subdivision 1 of section 465 of the vehicle and traffic  
2 law, as amended by chapter 26 of the laws of 2014, is amended to read as  
3 follows:  
4 1. Every franchisor shall properly fulfill any warranty agreement  
5 and/or franchisor's service contract, including but not limited to all  
6 warranty repairs, extended warranty repairs, factory compensated  
7 repairs, recalls, diagnostics, parts and other voluntary stop-sell  
8 repairs, and shall compensate each of its franchised motor vehicle deal-  
9 ers for all warranty [~~parts and labor~~], recall, diagnostic labor oper-  
10 ations and parts where applicable in amounts which reflect reasonable  
11 compensation for such work. For purposes of this section, reasonable

EXPLANATION--Matter in italics (underscored) is new; matter in brackets [~~-~~] is old law to be omitted.

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1 compensation shall be the reasonable labor time allowances defined by  
2 the retail labor time guide reasonably utilized by a franchised motor  
3 vehicle dealer for non-warranty customer paid labor operations. All  
4 warranty claims and/or claims under a franchisor's service contract made  
5 by franchised motor vehicle dealers shall be paid within thirty days  
6 following their approval. For diagnosis work, parts reimbursement, other  
7 than components, systems, fixtures, appliances, furnishings, accessories  
8 and features of a house coach that are designed, used and maintained  
9 primarily for nonvehicular residential purposes, and for labor  
10 reimbursement, reasonable compensation shall not be less than the price  
11 and rate charged by the franchised motor vehicle dealer for like  
12 services to non-warranty and/or non-service contract customers. For  
13 purposes of this section, the price and rate charged by the franchised  
14 motor vehicle dealer for parts may be established by submitting to the  
15 franchisor one hundred sequential nonwarranty customer-paid service  
16 repair orders or the number of sequential nonwarranty customer-paid  
17 service repair orders written within a ninety day period, whichever is  
18 less, covering repairs made no more than one hundred eighty days before  
19 the submission, and declaring the price and rate, including average  
20 markup for the franchised motor vehicle dealer as its reimbursement  
21 rate. The reimbursement rate so declared shall go into effect thirty  
22 days following the declaration and shall be presumed to be reasonable,  
23 however a franchisor may rebut such presumption by showing that such  
24 rate so established is unreasonable in light of the practices of all  
25 other franchised motor vehicle dealers in the vicinity offering the same  
26 line make. The franchised motor vehicle dealer shall not request a  
27 change in the reimbursement rate more often than once in each calendar  
28 year. In establishing the labor reimbursement rate, the franchisor shall  
29 not require a franchised motor vehicle dealer to establish said rate by  
30 a methodology, or by requiring information, that is unduly burdensome or  
31 time consuming to provide, including, but not limited to, a transaction  
32 by transaction calculation. For the purposes of this section, the  
33 following parts or types of repairs shall be excluded from the parts  
34 and/or labor calculations and the franchisor's reimbursement require-  
35 ments under this section: (a) parts sold at wholesale; (b) tires; (c)  
36 routine maintenance not covered under any retail customer warranty such  
37 as fluids, filters and belts not provided in the course of repairs; (d)  
38 vehicle reconditioning; and (e) batteries replaced as part of a routine  
39 maintenance operation. If the franchisor rejects the declaration or  
40 attempts to rebut the declaration because of an error in the dealer's  
41 submission, the franchisor shall identify with specificity the reason  
42 for rejection and identify the error or errors within the submission. In  
43 the event the franchisor rejects or rebuts the dealer's initial declara-  
44 tion, the dealer shall have the opportunity, within sixty days to resub-  
45 mit the full and corrected declaration addressing the alleged error or  
46 errors identified by the franchisor. The franchisor shall respond within  
47 sixty days. The one hundred eighty day requirement for the repair orders  
48 shall be stayed from the date of initial submission. In any action or  
49 proceeding held pursuant to this subdivision, the franchisor shall have  
50 the burden of proving that the rate declared by the dealer was unreason-  
51 able as described in this subdivision and that the proposed adjustment  
52 of the average percentage markup or rejection of the submission is  
53 reasonable pursuant to the provisions of this subdivision. A warranty  
54 claim timely made shall not be deemed invalid solely because unavailable  
55 parts cause additional use and mileage on the vehicle.

56 § 2. This act shall take effect immediately.