

# STATE OF NEW YORK

9414

## IN SENATE

May 25, 2022

Introduced by Sen. COMRIE -- read twice and ordered printed, and when printed to be committed to the Committee on Energy and Telecommunications

AN ACT to amend the public service law, in relation to requiring the registration of energy brokers and energy consultants

The People of the State of New York, represented in Senate and Assembly, do enact as follows:

1 Section 1. The public service law is amended by adding a new section  
2 66-t to read as follows:

3 § 66-t. Registration of energy brokers and energy consultants. 1.  
4 Definitions. For the purposes of this section, the following terms shall  
5 have the following meanings unless the context indicates otherwise:

6 a. "Broker compensation" means any payment made to an energy broker or  
7 energy consultant for the purposes of securing or procuring of energy  
8 for the end-use customer, or advising on the securing or procuring of  
9 energy for the end-use consumer.

10 b. "Customer disclosure label" means the statement an energy service  
11 company must provide a customer with whom it enters into a sales agree-  
12 ment pursuant to the rules and regulations of the public service commis-  
13 sion.

14 c. "Energy broker" means an entity that assumes the contractual and  
15 legal responsibility for the sale of electric supply service, trans-  
16 mission or other services to end-use retail customers, but does not take  
17 title to any of the electricity sold, or an entity that assumes the  
18 contractual and legal obligation to provide for the sale of natural gas  
19 supply service, transportation or other services to end-use retail  
20 customers, but does not take title to any of the natural gas sold.

21 d. "Energy consultant" means any person, firm, association or corpo-  
22 ration who acts as broker in soliciting, negotiating or advising any  
23 electric or natural gas contract, or acts as an agent in accepting any  
24 electric or natural gas contract on behalf of an ESCO.

25 e. "Energy service company" or "ESCO" means an entity eligible to sell  
26 electricity and/or natural gas to end-use customers using the trans-  
27 mission or distribution system of a utility corporation.

EXPLANATION--Matter in italics (underscored) is new; matter in brackets  
[-] is old law to be omitted.

LBD05723-04-2

1 2. Acting without registering with the commission. a. (i) No person,  
2 firm, association or corporation shall act as an energy broker or energy  
3 consultant without first registering with the commission.

4 (ii) Any person, firm, association or corporation who or which acts as  
5 an energy broker or energy consultant in violation of this subdivision  
6 shall, in addition to other penalties prescribed by law, be subject to a  
7 penalty not to exceed five thousand dollars for each violation.

8 b. No person, firm, association or corporation shall identify or hold  
9 himself, herself or itself out to be an energy broker or energy consult-  
10 ant unless registered with the commission.

11 c. No person shall accept any commission, service fee, brokerage or  
12 other valuable consideration for selling, soliciting or negotiating an  
13 energy contract in this state if that person is required to be regis-  
14 tered under this section and is not so registered, unless stated other-  
15 wise herein.

16 3. Energy broker and energy consultant registration. a. An energy  
17 broker or energy consultant shall register with the commission authoriz-  
18 ing such registered energy broker or energy consultant to act as an  
19 energy broker or energy consultant in a manner prescribed by the commis-  
20 sion; provided that such: (i) energy broker demonstrates financial  
21 accountability as evidenced by a bond or other method of financial  
22 accountability in an amount not less than one hundred thousand dollars;  
23 and (ii) energy consultant demonstrates financial accountability as  
24 evidenced by a bond or other method of financial accountability in an  
25 amount not less than fifty thousand dollars.

26 b. The commission may refuse to register or revoke a registration if,  
27 in the commission's judgment, the energy broker or energy consultant  
28 registering has given cause for the revocation or suspension of oper-  
29 ations.

30 c. Each registered energy broker or energy consultant shall annually  
31 pay the commission a five hundred dollar registration fee.

32 d. Each registered energy broker or energy consultant shall notify the  
33 commission upon changing his, her or its legal name.

34 4. Disclosure of compensation. a. Energy brokers and energy consult-  
35 ants shall be required to disclose their form and amount of compensation  
36 to customers via a conspicuous statement on any such contract or agree-  
37 ment between the energy agent, energy consultant, energy broker or ener-  
38 gy intermediary and its customer.

39 b. If an energy service company collects broker compensation on behalf  
40 of an energy broker or energy consultant, such broker compensation shall  
41 be added as a provision to the customer disclosure label and shall  
42 reflect the amount and method of broker compensation.

43 5. Rebates prohibited. a. No energy broker, energy consultant or any  
44 other person acting for or on behalf of the energy broker or energy  
45 consultant shall offer or make, directly or indirectly, any rebate of  
46 any portion of the fee, premium or charge made, or pay or give to any  
47 applicant, or to any person, firm, or corporation acting as agent,  
48 representative, attorney, or employee of the energy rate payer or any  
49 interest therein, either directly or indirectly, any commission, any  
50 part of its fees or charges, or any other consideration or valuable  
51 thing, as an inducement for, or as compensation for, any energy supply  
52 or energy-related business, nor shall any applicant, or any person,  
53 firm, or corporation acting as agent, representative, attorney, or  
54 employee of the energy rate payer or of the prospective energy rate  
55 payer or anyone having any interest in the real property knowingly  
56 receive, directly or indirectly, any such rebate or other consideration

1 or valuable thing. Any person or entity who violates this subdivision  
2 shall be subject to a penalty equal to the greater of: (i) five thousand  
3 dollars; or (ii) up to ten times the amount of any compensation or  
4 rebate received or paid.

5 b. For the purposes of this section, "an inducement for, or as compen-  
6 sation for, any energy supply business" shall mean a benefit given with  
7 the intention to compensate or offer compensation, directly or indirect-  
8 ly, for any past or present placement for a particular piece of energy  
9 supply or energy-related business to any applicant, or person, firm, or  
10 corporation acting as agent, representative, attorney, or employee of  
11 the energy rate payer, lessee, mortgagee or the prospective energy rate-  
12 payer, or any interest therein. Nothing contained in subdivision one of  
13 this section to the contrary shall prohibit any energy supplier corpo-  
14 ration, energy broker, or energy consultant, or any other person acting  
15 for or on behalf of the energy service company, energy broker or energy  
16 consultant from undertaking any usual and customary marketing activity  
17 aimed at acquainting present and prospective customers with the advan-  
18 tages of using a particular energy supplier, energy broker, or energy  
19 consultant that are not intended for the purpose of a reward for the  
20 future placement of, or the past placement of, a particular piece of  
21 energy supply business.

22 § 2. This act shall take effect on the one hundred eightieth day after  
23 it shall have become a law.