

STATE OF NEW YORK

7578--C

Cal. No. 828

2021-2022 Regular Sessions

IN SENATE

December 8, 2021

Introduced by Sens. MANNION, CLEARE, JORDAN, PALUMBO, SKOUFIS, THOMAS -- read twice and ordered printed, and when printed to be committed to the Committee on Rules -- recommitted to the Committee on Procurement and Contracts in accordance with Senate Rule 6, sec. 8 -- committee discharged, bill amended, ordered reprinted as amended and recommitted to said committee -- reported favorably from said committee, ordered to first and second report, ordered to a third reading, amended and ordered reprinted, retaining its place in the order of third reading -- again amended and ordered reprinted, retaining its place in the order of third reading

AN ACT to amend the state finance law, in relation to preferred source status for entities that provide employment to certain persons

The People of the State of New York, represented in Senate and Assembly, do enact as follows:

1 Section 1. Paragraphs d, e and f of subdivision 2, subparagraph (iii)
2 of paragraph a and the opening paragraph of paragraph b of subdivision 4
3 of section 162 of the state finance law, paragraphs d and e of subdivi-
4 sion 2 as amended and paragraph f of subdivision 2 as added by chapter
5 501 of the laws of 2002, subparagraph (iii) of paragraph a and the open-
6 ing paragraph of paragraph b of subdivision 4 as added by chapter 83 of
7 the laws of 1995, are amended to read as follows:

8 d. Commodities and services produced by any qualified charitable non-
9 profit-making agency for other [~~severely~~] disabled persons approved for
10 such purposes by the commissioner of education, or incorporated under
11 the laws of this state and approved for such purposes by the commission-
12 er of education;

13 e. Commodities and services produced by a qualified veterans' [~~work-~~
14 ~~shop~~] entity providing job and employment-skills training to veterans
15 where such a [~~workshop~~] entity is operated by the United States depart-
16 ment of veterans affairs and is manufacturing products or performing

EXPLANATION--Matter in italics (underscored) is new; matter in brackets
[-] is old law to be omitted.

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1 services within this state and where such [~~workshop~~] entity is approved
2 for such purposes by the commissioner of education; or

3 f. Commodities and services produced by any qualified charitable non-
4 profit-making [~~workshop~~] entity for veterans approved for such purposes
5 by the commissioner of education, or incorporated under the laws of this
6 state and approved for such purposes by the commissioner of education.

7 (iii) When commodities are available, in the form, function and utili-
8 ty required by, a state agency or political subdivision or public bene-
9 fit corporation having their own purchasing agency, and such commodities
10 are not available pursuant to subparagraphs (i) and (ii) of this para-
11 graph, said commodities shall then be purchased from a qualified non-
12 profit-making agency for other [~~severely~~] disabled persons, a qualified
13 special employment program for mentally ill persons, or a qualified
14 veterans' [~~workshop~~] entity; provided, however, the preferred source
15 shall perform fifty percent or more of the work;

16 When services are available, in the form, function and utility
17 required by, a state agency or political subdivision or public benefit
18 corporation having their own purchasing agency, equal priority shall be
19 accorded the services rendered and offered for sale by qualified non-
20 profit-making agencies for the blind and those for the other [~~severely~~]
21 disabled, by qualified special employment programs for mentally ill
22 persons and by qualified veterans' [~~workshops~~] entities; provided,
23 however, the preferred source shall perform fifty percent or more of the
24 work. In the case of services:

25 § 2. Subdivisions 6, 7 and 8 of section 162 of the state finance law,
26 subdivisions 6 and 8 as added by chapter 83 of the laws of 1995,
27 paragraphs a and d of subdivision 6 as amended by section 164 of subpart
28 B of part C of chapter 62 of the laws of 2011, paragraph e of subdivi-
29 sion 6 as amended by chapter 265 of the laws of 2013, subdivision 7 as
30 amended by chapter 426 of the laws of 2002 and paragraph a of subdivi-
31 sion 8 as amended by chapter 95 of the laws of 2000, are amended to read
32 as follows:

33 6. Prices charged by agencies for the blind, other [~~severely~~] disabled
34 and veterans' [~~workshops~~] entity.

35 a. Except with respect to the correctional industries program of the
36 department of corrections and community supervision, it shall be the
37 duty of the commissioner to determine, and from time to time review, the
38 prices of all commodities and to approve the price of all services
39 provided by preferred sources as specified in this section offered to
40 state agencies, political subdivisions or public benefit corporations
41 having their own purchasing office. The commissioner's price review and
42 approval shall not be required for any purchases below one hundred thou-
43 sand dollars.

44 b. In determining and revising the prices of such commodities or
45 services, consideration shall be given to the reasonable costs of labor,
46 materials and overhead necessarily incurred by such preferred sources
47 under efficient methods of procurement, production, performance and
48 administration; however, the prices of such products and services shall
49 be as close to prevailing market price as practicable, but in no event
50 greater than fifteen percent above[~~7~~] the prevailing market prices
51 [~~among responsive offerors~~] for the same or equivalent commodities or
52 services.

53 c. Such qualified charitable non-profit-making agencies for the blind
54 and other [~~severely~~] disabled may make purchases of materials, equipment
55 or supplies, except printed material, from centralized contracts for
56 commodities in accordance with the conditions set by the office of

1 general services; provided that the qualified charitable non-profit-making agency for the blind or other [~~severely~~] disabled shall accept sole responsibility for any payment due the vendor.

2
3
4 d. Such qualified charitable non-profit-making agencies for the blind
5 and other [~~severely~~] disabled may make purchases of materials, equipment
6 and supplies directly from the correctional industries program administered
7 by the commissioner of corrections and community supervision,
8 subject to such rules as may be established from time to time pursuant
9 to the correction law; provided that the qualified charitable non-profit-making
10 agency for the blind or other [~~severely~~] disabled shall
11 accept sole responsibility for any payment due the department of
12 corrections and community supervision.

13 e. The commissioner of the office of children and family services
14 shall appoint the New York state commission for the blind, or other
15 non-profit-making agency, other than the agency representing the other
16 [~~severely~~] disabled, to facilitate the distribution of orders among
17 qualified non-profit-making charitable agencies for the blind. The state
18 commissioner of education shall appoint a non-profit-making agency,
19 other than the agency representing the blind, to facilitate the distribution
20 of orders among qualified non-profit-making charitable agencies
21 for the other [~~severely~~] disabled and the veterans' [~~workshops~~]
22 entities. The state commissioner of mental health shall facilitate the
23 distribution of orders among qualified special employment programs operated
24 or approved by the office of mental health serving mentally ill
25 persons.

26 f. The commissioner may request the state comptroller to conduct
27 audits and examinations to be made of all records, books and data of any
28 agency for the blind or the other [~~severely~~] disabled, any special
29 employment program for mentally ill persons or any veterans' [~~workshops~~]
30 entity qualified under this section to determine the costs of manufacture
31 or the rendering of services and the manner and efficiency of
32 production and administration of such agency or special employment
33 program or veterans' [~~workshop~~] entity with relation to any product or
34 services purchased by a state agency or political subdivision or public
35 benefit corporation and to furnish the results of such audit and examination
36 to the commissioner for such action as he or she may deem appropriate
37 under this section.

38 7. Partnering with preferred sources. [~~The commissioner of the appropriate appointing agency as identified in paragraph e of subdivision six of this section, shall conduct one or more pilot studies whereby a private vendor may be accorded preferred source status for purposes of this section. The pilot studies shall seek to ascertain the benefits of partnerships between private industry and those entities accorded preferred source status as specified in this section. Preferred source status under a partnering arrangement may~~] Private vendors may be accorded preferred source status but only [~~be accorded~~] when a proposal
47 to a soliciting agency for commodities or services includes a binding
48 agreement with one or more of the entities accorded preferred source
49 status under this section. The binding agreement shall provide that:

50 (i) The preferred source shall perform the majority of the work necessary
51 to such offering, and

52 (ii) The partnering proposal includes bona fide long term employment
53 opportunities for persons who [~~could otherwise be new clients~~] are
54 clients of an entity [~~previously~~] accorded preferred source status herein,
55 and

1 (iii) The partnering proposal offers the solicited services or commod-
2 ities at a price less than the price that otherwise would be charged by
3 [a] the preferred source.

4 8. ~~[a. The commissioner of the appropriate appointing agency shall
5 report by December thirty-first, two thousand four, to the governor, the
6 chairperson of the senate finance committee, the chairperson of the
7 assembly ways and means committee and the director of the budget, the
8 results and findings of each pilot study conducted, pursuant to subdivi-
9 sion seven of this section, and include recommendations for improving
10 partnering with preferred sources.~~

11 ~~b.]~~ The council shall report to the governor, legislative fiscal
12 committees and the director of the budget by December thirty-first,
13 nineteen hundred ninety-five and thereafter annually, a separate list
14 concerning the denial of any application made pursuant to paragraph
15 ~~(b)]~~ b of subdivision three of this section, the reasons for such
16 denial, whether such denial was appealed to the commissioner, and the
17 final decision by the commissioner on such application.

18 § 3. The state procurement council shall submit a report by December
19 31, 2024, to the governor, the speaker of the assembly, and the tempo-
20 rary president of the senate on the direct labor workforce employed in
21 the provision of preferred source commodities and services, including
22 but not limited to objectives for direct labor to be provided under a
23 preferred source agreement by persons who are blind, veterans or by
24 people with disabilities, participation levels of persons who are blind,
25 veterans or by people with disabilities in preferred source contracts,
26 and recommendations for improving partnering with preferred sources.

27 § 4. This act shall take effect immediately; provided that section one
28 of this act shall expire and be deemed repealed three years after such
29 effective date; and provided further that this act shall not apply to
30 any contracts or requests for proposals issued by government entities
31 before such date.