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IN SENATE

February 11, 2022

- Introduced by Sen. PALUMBO -- read twice and ordered printed, and when printed to be committed to the Committee on Judiciary -- committee discharged, bill amended, ordered reprinted as amended and recommitted to said committee
- AN ACT to amend the real property law, in relation to lease-hold retirement communities

The People of the State of New York, represented in Senate and Assembly, do enact as follows:

Section 1. The real property law is amended by adding a new section
238-b to read as follows:
§ 238-b. Lease-hold retirement community. 1. Definitions. As used in
this section:
(a) A "lease-hold retirement community" shall mean a contiguous parcel
of privately owned real property containing two hundred or more lots
which are leased to owners of year-round homes erected thereon and
affixed thereto wherein the occupation is restricted to individuals
based on age pursuant to paragraph (h) of subdivision three of this
section.
<u>A "lease-hold retirement community" shall not include a mobile home</u>
park, or condominium, as defined in this chapter, a continuing care
retirement community authorized under article forty-six or forty-six-A
of the public health law, or a cooperative housing corporation created
pursuant to the business corporation law.
(b) "Home owner" shall mean one who holds title to a home.
<u>(c) "Tenant" shall mean one who occupies a home in a lease-hold</u>
retirement community for thirty days or more, and whose occupation of
the home in the lease-hold retirement community is known to the lease-
hold retirement community owner or operator.
2. Leases. (a) Any lease-hold retirement community owner or operator
shall offer every home owner the opportunity to sign a long term lease
for ninety-nine years, with an option of the home owner to cancel said

EXPLANATION--Matter in <u>italics</u> (underscored) is new; matter in brackets [-] is old law to be omitted.

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1	(b) A copy of such lease-hold retirement community's rules and regu-
2	lations, if any, shall be attached to and become a part of the lease
3	provided for by this section, as if fully set forth therein.
4	(c) No rules or regulations shall be inconsistent with the lease
5	provisions in effect at the commencement of such lease.
6	(d) A copy of the lease shall be delivered by such lease-hold retire-
7	ment community owner or operator to all home owners or tenants at the
8	time of the first deposit made payable to said lease-hold retirement
9	community owner or operator.
10	3. Rules and regulations. (a) The lease-hold retirement community
11	owner or operator may promulgate rules or regulations governing the rent
12	and use or occupation of the home lot, provided that such rules or regu-
13	lations shall not be unreasonable, arbitrary or capricious.
14	(b) A copy of all rules and regulations shall be delivered by the
15	lease-hold retirement community owner or operator to all home owners or
16	tenants at the time of the first deposit made payable to said lease-hold
17	retirement community owner or operator.
18	(c) A copy of all rules and regulations shall be posted in a conspicu-
19	ous public location upon the grounds of the lease-hold retirement commu-
20	<u>nity.</u>
21	(d) If a rule or regulation is not applied uniformly to all home
22	owners or tenants, there shall be a rebuttable presumption that such
23	rule or regulation is unreasonable, arbitrary or capricious.
24	(e) Any rule or regulation which does not conform to the requirements
25	of this section or which has not been supplied or posted as required by
26	this section, shall not be enforceable.
27	(f) No rule or regulation may be added, amended, repealed or changed
28	by the lease-hold retirement community owner or operator without the
29	written consent of sixty percent of the home owners.
30	(g) Rules and regulations shall not take effect until supplied and
31	posted pursuant to this subdivision.
32	(h) Such rules and regulations may establish a minimum age for indi-
33	viduals to occupy a home within the lease-hold retirement community
34	subject to any applicable law.
35	4. Fees. (a) No lease-hold retirement community home owner or tenant
36	shall be charged a fee, charge, or assessment that is not already speci-
37	fied in their current lease agreement, except for rent, utilities, and
38	fees for services necessary for the operation of the lease-hold retire-
39	ment community, unless agreed to by sixty percent of all of the home
40	owners, such as for facilities available to the homeowners and tenants.
41	(b) All such charges for rent, utilities, services necessary for the
42	operation of the lease-hold retirement community, and facilities avail-
43	able to the homeowners and tenants must be reasonably related to the
44	value of the facility available or the services actually rendered.
45	(c) A lease-hold retirement community owner or operator must fully
46	disclose all charges for rent, utilities, services necessary for the
47	operation of the lease-hold retirement community, and facilities avail-
48	able to the homeowners and tenants to all home owners at the time of the
49	first deposit made payable to said community owner or operator. A new
50	fee, charge, or assessment that is not specified in a homeowner's lease
51	agreement shall not be collectable until the lease-hold retirement
52	community owner or operator provides the homeowner with a written copy
53	detailing such fee, charge, or assessment.
54	(d) Failure on the part of the lease-hold retirement community owner
55	or operator to fully disclose all charges for rent, utilities, services

56 necessary for the operation of the lease-hold retirement community, and

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~	facilities available to the homeowners and tenants pursuant to paragraph
2	(c) of this subdivision shall prevent the said community owner or opera-
3	tor from collecting such charges.
4	5. Prohibition. No lease-hold retirement community owner or operator
5	shall:
б	(a) Restrict the purchase and/or installation of any commodities,
7	goods or services by the home owner or agent thereof to specific
8	vendors, including, but not limited to, employees, agents or other
9	persons acting for or on behalf of the lease-hold retirement community
10	owner or operator.
11	(b) Restrict the improvement, including but not limited to, the
12	installation of appliances, to any property of the homeowner or tenant,
13	so long as such improvement is in compliance with applicable building
14	codes, other provisions of law, and the rules and regulations of the
15	lease-hold retirement community.
16	(c) Restrict the installation, maintenance or repair of any property
17	of the home owner or tenant to specific vendors including, but not
18	limited to, employees, agents or other persons acting for or on behalf
19	of the lease-hold retirement community owner or operator.
20	(d) Charge a fee or impose other charges on a home owner or tenant who
21	chooses to install appliances and/or fixtures. This shall not restrict
22	the ability of the lease-hold retirement community owner or operator to
23	collect increased utility charges resulting from the installation of any
24	appliance or fixture.
25	(e) Impose any charge for or restrict the ingress or egress to the
26	lease-hold retirement community of, any person employed, retained, or
27	invited by the home owner or tenant.
28	<u>6. Sale of homes. (a) A lease-hold retirement community owner or oper-</u>
29	ator shall not place restrictions on the sale of a home in the lease-
30	hold retirement community.
31	(b) The right to sell a lease-hold retirement community home includes
32	the incidental right to use any and all methods common to sales of resi-
33	dential property.
34	(c) The lease-hold retirement community owner or operator shall enter
35	into a lease agreement within a reasonable time from the completion of
35 36	into a lease agreement within a reasonable time from the completion of the sale pursuant to subdivision two of this section with the subsequent
35 36 37	into a lease agreement within a reasonable time from the completion of the sale pursuant to subdivision two of this section with the subsequent purchaser of a home in the lease-hold retirement community.
35 36 37 38	into a lease agreement within a reasonable time from the completion of the sale pursuant to subdivision two of this section with the subsequent purchaser of a home in the lease-hold retirement community. (d) The lease-hold retirement community owner or operator shall not
35 36 37 38 39	into a lease agreement within a reasonable time from the completion of the sale pursuant to subdivision two of this section with the subsequent purchaser of a home in the lease-hold retirement community. (d) The lease-hold retirement community owner or operator shall not exact a commission or fee with respect to the price realized by the
35 36 37 38 39 40	<pre>into a lease agreement within a reasonable time from the completion of the sale pursuant to subdivision two of this section with the subsequent purchaser of a home in the lease-hold retirement community. (d) The lease-hold retirement community owner or operator shall not exact a commission or fee with respect to the price realized by the seller unless the community owner or operator has acted as agent for the</pre>
35 36 37 38 39 40 41	<pre>into a lease agreement within a reasonable time from the completion of the sale pursuant to subdivision two of this section with the subsequent purchaser of a home in the lease-hold retirement community. (d) The lease-hold retirement community owner or operator shall not exact a commission or fee with respect to the price realized by the seller unless the community owner or operator has acted as agent for the said home owner in the sale pursuant to a written contract.</pre>
35 36 37 38 39 40 41 42	 into a lease agreement within a reasonable time from the completion of the sale pursuant to subdivision two of this section with the subsequent purchaser of a home in the lease-hold retirement community. (d) The lease-hold retirement community owner or operator shall not exact a commission or fee with respect to the price realized by the seller unless the community owner or operator has acted as agent for the said home owner in the sale pursuant to a written contract. 7. (a) The lease-hold retirement community owner or operator may
35 36 37 38 39 40 41 42 43	<pre>into a lease agreement within a reasonable time from the completion of the sale pursuant to subdivision two of this section with the subsequent purchaser of a home in the lease-hold retirement community. (d) The lease-hold retirement community owner or operator shall not exact a commission or fee with respect to the price realized by the seller unless the community owner or operator has acted as agent for the said home owner in the sale pursuant to a written contract. 7. (a) The lease-hold retirement community owner or operator may reserve the right to approve any tenants who lease or sublease real</pre>
35 36 37 38 39 40 41 42 43 44	<pre>into a lease agreement within a reasonable time from the completion of the sale pursuant to subdivision two of this section with the subsequent purchaser of a home in the lease-hold retirement community. (d) The lease-hold retirement community owner or operator shall not exact a commission or fee with respect to the price realized by the seller unless the community owner or operator has acted as agent for the said home owner in the sale pursuant to a written contract. 7. (a) The lease-hold retirement community owner or operator may reserve the right to approve any tenants who lease or sublease real property and any improvements thereon from a homeowner within the lease-</pre>
35 36 37 38 39 40 41 42 43 44 45	<pre>into a lease agreement within a reasonable time from the completion of the sale pursuant to subdivision two of this section with the subsequent purchaser of a home in the lease-hold retirement community. (d) The lease-hold retirement community owner or operator shall not exact a commission or fee with respect to the price realized by the seller unless the community owner or operator has acted as agent for the said home owner in the sale pursuant to a written contract. 7. (a) The lease-hold retirement community owner or operator may reserve the right to approve any tenants who lease or sublease real property and any improvements thereon from a homeowner within the lease- hold retirement community. The lease-hold retirement community owner or</pre>
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35 36 37 38 39 40 41 42 43 44 45 46 47	<pre>into a lease agreement within a reasonable time from the completion of the sale pursuant to subdivision two of this section with the subsequent purchaser of a home in the lease-hold retirement community. (d) The lease-hold retirement community owner or operator shall not exact a commission or fee with respect to the price realized by the seller unless the community owner or operator has acted as agent for the said home owner in the sale pursuant to a written contract. 7. (a) The lease-hold retirement community owner or operator may reserve the right to approve any tenants who lease or sublease real property and any improvements thereon from a homeowner within the lease- hold retirement community. The lease-hold retirement community owner or operator may only withhold approval if the proposed tenant or proposed lease or sublease is not in conformity with the established rules and</pre>
35 36 37 38 39 40 41 42 43 44 45 46 47 48	<pre>into a lease agreement within a reasonable time from the completion of the sale pursuant to subdivision two of this section with the subsequent purchaser of a home in the lease-hold retirement community. (d) The lease-hold retirement community owner or operator shall not exact a commission or fee with respect to the price realized by the seller unless the community owner or operator has acted as agent for the said home owner in the sale pursuant to a written contract. 7. (a) The lease-hold retirement community owner or operator may reserve the right to approve any tenants who lease or sublease real property and any improvements thereon from a homeowner within the lease- hold retirement community. The lease-hold retirement community owner or operator may only withhold approval if the proposed tenant or proposed lease or sublease is not in conformity with the established rules and regulations of such lease-hold retirement community.</pre>
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35 37 38 39 40 41 42 43 44 45 46 47 48 49 50	<pre>into a lease agreement within a reasonable time from the completion of the sale pursuant to subdivision two of this section with the subsequent purchaser of a home in the lease-hold retirement community. (d) The lease-hold retirement community owner or operator shall not exact a commission or fee with respect to the price realized by the seller unless the community owner or operator has acted as agent for the said home owner in the sale pursuant to a written contract. 7. (a) The lease-hold retirement community owner or operator may reserve the right to approve any tenants who lease or sublease real property and any improvements thereon from a homeowner within the lease- hold retirement community. The lease-hold retirement community owner or operator may only withhold approval if the proposed tenant or proposed lease or sublease is not in conformity with the established rules and regulations of such lease-hold retirement community. (b) If a homeowner wishes to lease or sublease real property and any improvements thereon within a lease-hold retirement community:</pre>
35 37 38 40 41 42 43 445 467 489 50 51	<pre>into a lease agreement within a reasonable time from the completion of the sale pursuant to subdivision two of this section with the subsequent purchaser of a home in the lease-hold retirement community. (d) The lease-hold retirement community owner or operator shall not exact a commission or fee with respect to the price realized by the seller unless the community owner or operator has acted as agent for the said home owner in the sale pursuant to a written contract. 7. (a) The lease-hold retirement community owner or operator may reserve the right to approve any tenants who lease or sublease real property and any improvements thereon from a homeowner within the lease- hold retirement community. The lease-hold retirement community owner or operator may only withhold approval if the proposed tenant or proposed lease or sublease is not in conformity with the established rules and regulations of such lease-hold retirement community. (b) If a homeowner wishes to lease or sublease real property and any improvements thereon within a lease-hold retirement community: (1) The homeowner must inform the lease-hold retirement community:</pre>
35 36 37 38 40 41 42 43 44 45 46 47 48 50 51 52	<pre>into a lease agreement within a reasonable time from the completion of the sale pursuant to subdivision two of this section with the subsequent purchaser of a home in the lease-hold retirement community. (d) The lease-hold retirement community owner or operator shall not exact a commission or fee with respect to the price realized by the seller unless the community owner or operator has acted as agent for the said home owner in the sale pursuant to a written contract. 7. (a) The lease-hold retirement community owner or operator may reserve the right to approve any tenants who lease or sublease real property and any improvements thereon from a homeowner within the lease- hold retirement community. The lease-hold retirement community owner or operator may only withhold approval if the proposed tenant or proposed lease or sublease is not in conformity with the established rules and regulations of such lease-hold retirement community. (b) If a homeowner wishes to lease or sublease real property and any improvements thereon within a lease-hold retirement community: (1) The homeowner must inform the lease-hold retirement community owner or operator no less than thirty days prior to the proposed effec-</pre>
35 36 37 38 40 41 42 445 46 47 49 51 52 53	 into a lease agreement within a reasonable time from the completion of the sale pursuant to subdivision two of this section with the subsequent purchaser of a home in the lease-hold retirement community. (d) The lease-hold retirement community owner or operator shall not exact a commission or fee with respect to the price realized by the seller unless the community owner or operator has acted as agent for the said home owner in the sale pursuant to a written contract. 7. (a) The lease-hold retirement community owner or operator may reserve the right to approve any tenants who lease or sublease real property and any improvements thereon from a homeowner within the lease-hold retirement community owner or poprador may only withhold approval if the proposed tenant or proposed lease or sublease is not in conformity with the established rules and regulations of such lease-hold retirement community. (b) If a homeowner wishes to lease or sublease real property and any improvements thereon sublease real property and any improvement community. (c) If a homeowner must inform the lease-hold retirement community: (i) The homeowner must inform the lease-hold retirement community.

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1	additional information will allow the lease-hold retirement community
2	owner or operator to withhold their approval of the proposed tenant or
3	proposed lease or sublease.
4	(3) If the lease-hold retirement community owner or operator does not
5	respond by approving or withholding approval of the proposed tenant or
6	proposed lease or sublease within thirty days of the initial request by
7	the homeowner, the proposed tenant or proposed lease or sublease shall
8	be deemed approved.
9	8. Emergencies. A lease-hold retirement community owner or operator
10	shall designate a phone number that is available on a twenty-four hour
11	basis to insure the availability of emergency response in matters
12	affecting the health, safety, well-being, and/or general welfare of
13	lease-hold retirement community tenants. The telephone number shall be
14	posted in a conspicuous public location in the lease-hold retirement
15	community, given in writing to each homeowner and tenant, and registered
16	with appropriate municipal law enforcement, health and fire officials.
17	9. Retaliation. No lease-hold retirement community owner or operator
18	may threaten reprisal against any of such home owners or tenants as a
19	result of their lawful pursuits and activities.
20	10. Refusal to furnish service. Any lease-hold retirement community
21	owner or operator who has agreed to provide hot or cold water, heat,
22	light, power, or any other service or facility to an occupant of the
23	lease-hold retirement community shall not willfully or intentionally
24	fail to furnish such water, heat, light, power or other service or
25	facility, or interfere with the quiet enjoyment of the leased premises.
26	11. Receipts. Upon receipt of rent, fees, charges or other assess-
27	ments, in the form of cash or any instrument other than the personal
28	check of the tenant, it shall be the duty of the lease-hold retirement
29	community owner or operator to provide the payor with a written receipt
30	containing the following:
31	(a) The date;
32	(b) The amount;
33	(c) The identity of the premises and the purpose for which paid; and
34	(d) The signature and title of the person receiving payment.
35	12. Remedies. (a) Any lease-hold retirement community home owner or
36	tenant injured or damaged in whole or in part as a result of a violation
37	of any of the provisions of this section may bring an action for recov-
38	ery of actual damages plus reasonable attorney's fees or injunctive
39	relief as appropriate. The remedy shall be in addition to and shall not
40	preclude or diminish any action that an individual may have under common
41	<u>law or any local, state or federal law or regulation.</u>
42	(b) The county attorney may commence an action to restrain, prevent,
43	and/or enjoin a violation of this section or a continuance of such
44	violation of this section or a continuance of such violation by a lease-
45	hold retirement community owner or operator.
46	§ 2. Subdivision 1 of section 233-b of the real property law, as added
47	by section 12 of part 0 of chapter 36 of the laws of 2019, is amended to
48	read as follows:
49	1. The provisions of this section shall apply to all manufactured
50	homes located in a manufactured home park as defined in section two
51	hundred thirty-three of this article, however manufactured homes located
52	in manufactured home parks that are subject to a regulatory agreement
53	with a governmental entity to preserve affordable housing or that other-
54	wise limits rent increases are exempt from the provisions of this
55	section. <u>Homes in a lease-hold retirement community, as defined in</u>
56	section two hundred thirty-eight-b of this article, shall also be

subject to the provisions of this section relating to rent increases the same as a manufactured home park.
3 § 3. Separability. If any part or provision of this act or the application thereof to a person or circumstance is adjudged invalid by any court of competent jurisdiction, such judgment shall be confined in its operation to the part or the provision or application directly involved

7 in the controversy in which such judgment shall have been rendered and 8 shall not affect or impair the validity of the remainder of this act or 9 application thereof to other persons or circumstances.

10 § 4. This act shall take effect on the first of October next succeed-11 ing the date on which it shall have become a law and shall apply to 12 sales, actions, rent increases, or leases involving lease-hold retire-13 ment community homes occurring or entered into on or after such date.