

# STATE OF NEW YORK

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7487--C

2021-2022 Regular Sessions

## IN SENATE

October 27, 2021

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Introduced by Sens. MYRIE, BIAGGI, BROUK, HOYLMAN, RAMOS -- read twice and ordered printed, and when printed to be committed to the Committee on Rules -- recommitted to the Committee on Agriculture in accordance with Senate Rule 6, sec. 8 -- committee discharged, bill amended, ordered reprinted as amended and recommitted to said committee -- committee discharged, bill amended, ordered reprinted as amended and recommitted to said committee -- reported favorably from said committee and committed to the Committee on Health -- committee discharged, bill amended, ordered reprinted as amended and recommitted to said committee

AN ACT to amend the agriculture and markets law, the general business law and the public health law, in relation to food and food product advertising

The People of the State of New York, represented in Senate and Assembly, do enact as follows:

1 Section 1. Legislative findings and intent. The legislature hereby  
2 finds that children are an inherently vulnerable population, and that  
3 marketing unhealthy foods in a targeted and persistent manner to this  
4 group is inconsistent with this state's efforts to curb the disastrous  
5 health outcomes that follow the overconsumption of these products. Such  
6 marketing is inherently misleading, as children often lack the same  
7 ability to resist the rewarding cues presented in unhealthy food market-  
8 ing as adults. This predatory commercial speech has contributed to an  
9 epidemic of obesity and its related co-morbidities, particularly in the  
10 children of black and brown communities. Furthermore, there is a growing  
11 consensus that highly processed food is habit forming, increasing the  
12 danger to public health that can arise from succumbing to misleading  
13 advertising. New York has a strong and substantial interest in protect-  
14 ing our children from negative health consequences. Additionally, the  
15 power of the state is at its greatest when protecting the health and  
16 welfare of its citizens, especially those most vulnerable. Thus, the

EXPLANATION--Matter in italics (underscored) is new; matter in brackets [-] is old law to be omitted.

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1 legislature finds that unfair and deceptive marketing targeted at chil-  
2 dren can mislead and manipulate children into lifelong habits, and that  
3 such unfair and deceptive advertising should be regulated accordingly.

4 § 2. Section 202-a of the agriculture and markets law is amended by  
5 adding a new subdivision 4 to read as follows:

6 4. Whenever the court shall determine that a violation of this section  
7 has occurred, the court shall consider factors and special consideration  
8 given to advertising directed at a child pursuant to section three  
9 hundred fifty-a of general business law.

10 § 3. Section 350-a of general business law is amended by adding five  
11 new subdivisions 4, 5, 6, 7, and 8 to read as follows:

12 4. In determining whether advertising of a food or food product is  
13 misleading, there shall be taken into account any representations  
14 disseminated in any manner or by any means including digitally, or by  
15 statement, word, design, device, sound or any combination thereof, for  
16 the purpose of inducing, or which are likely to induce, directly or  
17 indirectly, the purchase of food or food products shall not be false or  
18 misleading in any manner. In determining whether any advertising  
19 concerning a food or food product is false or misleading, factors shall  
20 include, but not be limited to:

21 (a) The extent to which the advertising fails to reveal facts material  
22 in the light of such representations with respect to the food or food  
23 product to which the advertising relates under the conditions prescribed  
24 in said advertisement, or under such conditions as are customary or  
25 usual;

26 (b) Whether the entity responsible for the advertisement targeting a  
27 consumer who is reasonably unable to protect their interests because of  
28 their age, physical infirmity, ignorance, illiteracy, inability to  
29 understand the language of an agreement, or similar factor used:

30 (i) an unfair act, practice, or conduct; or

31 (ii) a deceptive representation, omission, practice, or content; and

32 (c) Whether: (i) the advertisement causes or is likely to cause  
33 substantial injury to consumers; (ii) the injury is not reasonably  
34 avoidable by consumers; and (iii) the injury is not outweighed by coun-  
35 tervailing benefits to consumers or to competition.

36 (d) For the purposes of this subdivision and subdivision six of this  
37 section, a "consumer" is defined as a person who is targeted by and  
38 exposed to an advertisement, or those acting on such a person's behalf.

39 5. For the purposes of paragraph (a) of subdivision four of this  
40 section, a true statement of information in brief summary relating to  
41 effects of substantial consumption of this product is sufficient.  
42 Untrue or misleading information in any part of the advertisement will  
43 not be corrected by the inclusion in another distinct part of the adver-  
44 tisement of a brief statement containing true information relating to  
45 the effects of consumption.

46 6. For the purposes of this section, for a consumer:

47 (a) an act, practice, or conduct is "unfair" where it:

48 (i) causes or is likely to cause substantial injury to such consum-  
49 er;

50 (ii) cannot be reasonably avoided by such consumer; and

51 (iii) is not outweighed by countervailing benefits to such consumer or  
52 to competition.

53 (b) a representation, omission, or practice is "deceptive" where:

54 (i) it is likely to mislead such consumer;

55 (ii) such consumer's interpretation of the representation, omission,  
56 or practice is considered reasonable under the circumstances; and

1 (iii) the misleading representation, omission, or practice is materi-  
2 al.

3 7. For purposes of paragraph (b) of subdivision four of this section,  
4 special consideration shall be given to advertisements directed at a  
5 child as defined in section three hundred seventy-one of the social  
6 services law. In determining whether an advertisement concerning a food  
7 or food product is directed at a child, factors shall include, but not  
8 be limited to:

9 (a) Subject matter;

10 (b) Visual content;

11 (c) Use of animated characters or child-oriented activities and incen-  
12 tives;

13 (d) Music or other audio content;

14 (e) Age of models;

15 (f) Presence of child celebrities or celebrities who appeal to chil-  
16 dren;

17 (g) Language;

18 (h) Competent and reliable empirical evidence regarding audience  
19 composition and evidence regarding the intended audience;

20 (i) Physical location of advertisement, including, but not limited to,  
21 proximity to schools or other institutions frequented by children;

22 (j) Medium by which the advertisement is communicated, including, but  
23 not limited to, social media; or

24 (k) Other similar factors.

25 8. (a) Whenever there shall be a violation of this section, the attor-  
26 ney general, in the name of the people of the state of New York, or a  
27 city corporation counsel on behalf of the locality, may bring an action  
28 in the supreme court or federal district court to enjoin and restrain  
29 such violations and to obtain restitution and damages.

30 (b) Any person, firm, corporation or association that has been damaged  
31 as a result of violations of this section shall be entitled to bring an  
32 action for recovery of damages or to enforce this section in the supreme  
33 court or federal district court by seeking an injunction.

34 (c) The court may award reasonable attorneys' fees to a prevailing  
35 plaintiff.

36 § 4. Subdivision 1 of section 2599-b of the public health law, as  
37 amended by section 1 of part A of chapter 469 of the laws of 2015, is  
38 amended to read as follows:

39 1. The program shall be designed to prevent and reduce the incidence  
40 and prevalence of obesity in children and adolescents, especially among  
41 populations with high rates of obesity and obesity-related health  
42 complications including, but not limited to, diabetes, heart disease,  
43 cancer, osteoarthritis, asthma, emphysema, chronic bronchitis, other  
44 chronic respiratory diseases and other conditions. The program shall use  
45 recommendations and goals of the United States departments of agricul-  
46 ture and health and human services, the surgeon general and centers for  
47 disease control and prevention in developing and implementing guidelines  
48 for nutrition education and physical activity projects as part of obesi-  
49 ty prevention efforts. The content and implementation of the program  
50 shall stress the benefits of choosing a balanced, healthful diet from  
51 the many options available to consumers[~~, without specifically targeting~~  
52 ~~the elimination of any particular food group, food product or food re-~~  
53 ~~lated industry] while specifically including education on access and the  
54 nutritional value of locally grown foods. The program shall cooperate  
55 with the department of agriculture and markets to add access to locally  
56 grown foods within the guidelines and framework of the program.~~

1 § 5. Severability. If any part or provision of this act or its appli-  
2 cation to a person is held invalid, the invalidity of that provision or  
3 application does not affect other provisions or applications of this act  
4 that can be given effect without the invalid provision or application.  
5 § 6. This act shall take effect on the thirtieth day after it shall  
6 have become a law.