STATE OF NEW YORK

9762

IN ASSEMBLY

March 28, 2022

Introduced by M. of A. REYES -- read once and referred to the Committee on Labor

AN ACT to amend the labor law, in relation to enacting the New York state fashion workers act

The People of the State of New York, represented in Senate and Assembly, do enact as follows:

Section 1. The labor law is amended by adding a new article 34 to read as follows:

ARTICLE 34

4 <u>NEW YORK STATE FASHION WORKERS ACT</u>

- Section 958. Short title.
- 6 <u>959. Definitions.</u>

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- 7 <u>960. Registration required.</u>
- 8 <u>961. Registration process.</u>
- 9 <u>962. Duties of model management companies and creative manage-</u>
 10 <u>ment companies.</u>
- 11 <u>963. Prohibitions on model management companies and creative</u> 12 <u>management companies.</u>
- 13 <u>964. Duties of clients and hiring parties.</u>
- 14 <u>965. Prohibitions on clients and hiring parties.</u>
- 15 <u>966. Violations, penalties and procedures.</u>
- § 958. Short title. This article shall be known and may be cited as the "New York State Fashion Workers Act".
- 18 § 959. Definitions. As used in this article:
- 19 1. "Client" means a retail store, a manufacturer, a clothing designer,
- 20 an advertising agency, a photographer, a publishing company or any other
- 21 such person or entity that receives modeling services from a model or
- 22 other services related to the provision of modeling services from a
- 23 <u>creative</u>, <u>directly</u> or <u>through intermediaries</u>.
- 24 2. "Hiring party" means any person or entity who exercises any form of
- 25 control over a model's or creative's services, including modeling and
- 26 creative entities, brands, and other clients, other than:
- 27 (a) the United States government;

EXPLANATION--Matter in italics (underscored) is new; matter in brackets
[-] is old law to be omitted.

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1 (b) the state of New York, including any office, department, agency, 2 authority or other body of the state including the legislature and the 3 judiciary;

- (c) a local government, including any office, department, agency or other body of that local government; or
 - (d) any foreign government.

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- 7 3. "Model" means an individual, regardless of the individual's status 8 as an independent contractor or employee, who performs modeling services 9 for a client or consents in writing to the transfer of their legal right 10 to the use of their name, portrait, picture or image, for advertising 11 purposes or for the purposes of trade, directly to a client or who 12 provides showroom, parts, or fit modeling services. The term "model" shall include influencers, performing artists and other persons who 13 perform modeling services. 14
 - 4. "Modeling management company" means any person or entity, other than a person or entity licensed as an employment agency under article eleven of the general business law, that:
- 18 <u>(a) is in the business of managing models participating in enter-</u>
 19 <u>tainments, exhibitions or performances;</u>
 - (b) procures or attempts to procure, for a fee, employment or engagements for persons seeking employment or engagements as models; or
 - (c) renders vocational guidance or counselling services to models for a fee.
 - 5. "Modeling services" means the appearance by a model in photographic sessions or the engagement of a model in live runway, live, filmed, or taped performances, including on social media platforms, requiring the model to pose, provide an example or standard of artistic expression or to be a representation to show the construction or appearance of some thing or place for purposes of display or advertising, including the provisions of castings, fittings, photoshoots, showroom, parts or fit modeling services.
 - 6. "Creatives" are all individuals who perform various tasks or services directly related to the provision of "modeling services" by "models," including but not limited to, photographers, stylists, casting directors, make-up artists, hairdressers, and other vendors or persons performing non-modeling creative work supporting the provision of "modeling services."
- 7. "Creative management company" means a person or entity, other than
 a person or entity licensed as an employment agency under article eleven
 of the general business law, that:
 - (a) is in the business of managing creatives participating in entertainments, exhibitions or performances;
 - (b) procures or attempts to procure, for a fee, employment or engagements for persons seeking employment or engagements directly related to the provision of "modeling services" by "models"; or
 - (c) renders vocational guidance or counseling services to creatives for a fee.
- 48 8. "Exclusive representation" means an agreement, or a clause 49 contained in an agreement, which is entered into between a "modeling management company" and a "model" or a "creative management company" and 50 a "creative" which restricts such model or creative from performing work 51 52 for another party not subject to such agreement for a specified period of time or in a specified geographical area, that is similar to such 53 model or creative's work for the model management company or creative 54 55 management company.

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§ 960. Registration required. A model management company or creative management company shall not engage in business from offices in this state or enter into any arrangement with a person for the purpose of providing model management company or creative management company services to persons in this state unless the management company is registered under this article. No person shall use the name or title "modeling agency", "model management company", "creative agency", "creative management company", or otherwise represent that it is registered under this article unless the entity or person is registered under this article. A model management company or creative management company that does not comply with the provisions of this article shall not be a registered model management company or creative management company in this state.

§ 961. Registration process. 1. Except as otherwise provided in this section, each model management company or creative management company required to be registered under this article shall provide the department with information required by the department on forms that the department specifies. At a minimum, model management companies and creative management companies shall provide the following information:

- (a) all names under which it conducts business;
- (b) the address of the principal place of business of the model management company or creative management company and the address of each office it maintains in New York state;
- (c) the model management company's or creative management company's taxpayer or employer identification number;
- (d) a list by jurisdiction of each name under which the model management company or creative management company has operated in the preceding five years, including any alternative names, names of predecessors and, if known, successor business entities; and
- (e) in the event the model management company or creative management company or the ultimate parent of a model management group or creative management company group is a privately or closely held company, the model management company or creative management company or model management group or creative management group shall file a list of all persons or entities that beneficially own a five percent or greater interest in the model management company or creative management company at the time of application and a list of persons who formerly beneficially owned a five percent or greater interest in the model management company or creative management company or its predecessors in the preceding five years. In the event the model management company or creative management company or the ultimate parent of a modeling agency group is a publicly traded company, the model management company or creative management company or model management group or creative management group shall file a list of all persons or entities that beneficially own a fifty percent or greater interest in the model management company or creative management company or the ultimate parent of the model management group or creative management group at the time of application.
- 2. Each model management company or creative management company oper-48 49 ating within this state shall complete its initial registration within 50 one year after the effective date of this article.
 - 3. Within one year of the initial registration or any renewal registration, each registrant shall renew its registration by notifying the department of any changes in the information previously provided pursuant to this section.
- 4. Upon application for registration, a model management company or creative management company or model management group or creative 56

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1 management group with more than five employees that either work from a 2 location in this state or perform work relating to models or creatives 3 in this state shall deposit with the department a surety bond in the sum 4 of fifty thousand dollars.

- 5. Two or more model management companies or creative management companies that are majority owned by the same ultimate parent, entity or persons may be registered as a model management group or creative management group. A model management group or creative management group may satisfy any reporting and financial requirements of this article on a consolidated basis. As a condition of registration as a model management group or creative management group, each company that is a member of the group shall guarantee payment of all financial obligations of each other member.
- 6. A model management company or creative management company shall be
 exempt from the registration requirements specified in this section if
 such model management company or creative management company:
 - (a) submits a properly executed request for registration and exemption on a form provided by the department;
 - (b) is domiciled outside this state and is licensed or registered as a model management company or creative management company in another state that has the same or greater requirements as this article; and
 - (c) does not maintain an office in this state or solicit in any manner clients located or domiciled within this state.
 - 7. The registration and exemption of a model management company or creative management company under subdivision six of this section shall be valid for one year.
 - 8. The department shall maintain a list of model management companies and creative management companies registered under this article and shall issue a certificate of registration to each model management company or creative management company duly registered.
 - 9. The department may prescribe forms necessary to promote the efficient administration of this section.
 - § 962. Duties of model management companies and creative management companies. A model management company or creative management company shall:
 - 1. have a fiduciary duty to any model or creative the model management company or creative management company manages, procures or attempts to procure employment or engagement for, or renders vocational guidance or counselling services to;
 - 2. conduct reasonable inquiries into clients, hiring parties, employment, engagements, entertainments, exhibitions and performances to ensure the health, safety and welfare of models and creatives;
- 3. use all reasonable efforts to procure employment or engagements for models and creatives signed to the model management company or creative management company;
 - 4. refrain from enforcing a requirement of exclusive representation should the model or creative not have been provided job opportunities booked or contracted by a client through the management company to provide modeling services or creative services for a fee in the previous sixty days;
- 5. ensure that any employment, engagement, entertainment, exhibition or performance which requires nudity or other sexually explicit material shall comply with the requirements of subdivision three of section fifty-two-c of the civil rights law;
- 55 <u>6. provide models and creatives with access to and copies, which may</u> 56 <u>consist of digital copies, of all contracts and agreements the model</u>

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management company or creative management company has entered into with a client or hiring party involving rate of pay and scope of work, provide plain language summaries of such contracts and agreements, and disclose any relationship, contractual or otherwise, that may exist between the model management company or creative management company and the client or hiring party other than the agreement relating specifically to modeling services or creative services;

- 7. if receiving any payment of funds on behalf of a model or creative, immediately deposit the funds in escrow and disburse such funds, less the model management company or creative management company's commission, within thirty days of receipt, within no more than forty-five days from the date the modeling services or creative services were completed except when the funds are the subject of an action, proceeding or controversy before a court or other governmental body, in which case such funds shall remain in escrow;
- 8. in the case of a dispute with a client regarding late or non-payment of modeling services or creative services rendered, the management company shall pay the model or creative and then keep the payment from the client when the dispute is resolved;
 - 9. notify former models and creatives in writing, including email, if the management company collects royalties due to a model whom the management company no longer represents;
- 10. post a physical copy of the model management company or creative
 management company's certificate of registration in a conspicuous place
 in the office of the model management company or creative management
 company and a digital copy on the model management company or creative
 management company website;
 - 11. include, in clear and legible type, the registration number of the model management company or creative management company in any advertisement, including social media profiles for the management company, for the purpose of the solicitation of models or creatives for the model management company or creative management company and in any contract with a model, creative, hiring party, or client;
 - 12. submit to the department a form or forms of contract to be utilized by such model management company or creative management company in entering into written contracts with models or creatives for the employment or engagement of the services of such model management company or creative management company by such models or creatives, and secure the approval of the department thereof, provided the department shall not withhold approval unless such proposed form of contract is unfair, unjust and oppressive to the model or creative; and
 - 13. provide all materials, including financial statements, agreements, and contracts pertaining to the model or creative, in a language the model or creative sufficiently understands.
- § 963. Prohibitions on model management companies and creative management companies. A model management company or creative management company shall not:
- 1. require or collect any fee or deposit from a model or creative upon the signing of, or as a condition to entering into, any contract or agreement between the model management company or creative management company and the model or creative;
- 52 <u>2. charge more than the daily fair market rate for accommodation for the model or creative;</u>
- 3. deduct or offset from a model or creative's payment or compensation any fee or expense other than the agreed upon commission. Such prohibit-

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1 ed fees and expenses include but are not limited to website fees, travel
2 fees, accommodation fees, and delivery fees;

- 4. require a model or creative to sign a model management company or creative management company contract that contains either a term greater than two years or a term allowing the model management company or creative management company to renew the contract without the model or creative's affirmative consent;
- 5. impose a commission fee greater than twenty percent of the model or creative's payment or compensation;
- 6. take any retaliatory action against any model or creative who files or attempts to file a complaint pursuant to this article or declines or discontinues participation in any casting or booking on account of reasonable, good faith concerns regarding an actual or potential violation of this article;
 - 7. engage in discrimination or harassment of any kind against a model or creative based on any legally protected categories as prohibited by title VII of the federal Civil Rights Act of 1964, as amended; or
 - 8. management companies acting as visa employer-sponsors shall not deduct visa-related costs and fees from the pay of a model or creative if the applicable federal regulations/statutes governing the visa category under which the model or creative entered the United States for the purposes of engaging in modeling services or creative services requires that the management company cover all of those visa-related costs and fees.
 - § 964. Duties of clients and hiring parties. A client or hiring party shall:
 - 1. provide fees, payment and compensation due to a model or creative, including compensation required by subdivision two of this section, within thirty days of the end of any employment, engagement, entertainment, exhibition or performance;
 - 2. compensate models and creatives at an hourly rate at least fifty percent higher than the contracted hourly rate for any employment, engagement, entertainment, exhibition or performance that exceeds eight hours in any twenty-four hour period; and
- 35 3. provide at least one thirty-minute meal break for any employment,
 36 engagement, entertainment, exhibition or performance that exceeds eight
 37 hours in any twenty-four hour period.
 - § 965. Prohibitions on clients and hiring parties. A client or hiring party shall not engage in discrimination or harassment of any kind against a model or creative based on any legally protected categories as prohibited by title VII of the federal Civil Rights Act of 1964, as amended.
 - § 966. Violations, penalties and procedures. 1. Any model management company or creative management company or person purporting to be a model management company or creative management company who has failed to comply with the registration requirements of section nine hundred sixty of this article shall be deemed to have violated this article.
- 2. Any model management company or creative management company or person purporting to be a professional employer organization who has failed to comply within the time specified by law with an order issued by the commissioner to comply with the registration requirements of section nine hundred sixty of this article shall be deemed to have violated this article.
- 3. Any client who enters into an agreement with a model management
 55 company or creative management company or person purporting to be a
 56 model management company or creative management company, who is required

to register, but whom the client knows or should have known has failed to register, failed to renew its registration or had its registration revoked by the commissioner shall be deemed to have violated this article.

- 4. (a) The commissioner may impose a civil penalty upon a model management company or creative management company, a person purporting to be a model management company or creative management company, and all persons or entities that own a five percent or greater interest in the model management company or creative management company, that have been deemed to have violated this article, for no more than three thousand dollars for the initial violation, and for no more than five thousand dollars for a second or subsequent violation.
- (b) The commissioner may impose a civil penalty upon any client described in subdivision three of this section that has been deemed to have violated this article, for no more than one thousand dollars for the initial violation, and for no more than five thousand dollars for a second or subsequent violation.
- (c) The order imposing such civil penalty may be served personally or by certified mail at the last known mailing address of the person being served. Such order shall be in writing and shall describe the nature of the violation, including reference to the provisions of subdivisions one, two and three of this section alleged to have been violated.
- 5. An order issued under this section shall be final and not subject to review by any court or agency unless review is had pursuant to section one hundred one of this chapter. Provided that no proceeding for administrative or judicial review as provided in this chapter shall then be pending and the time for initiation of such proceeding shall have expired, the commissioner may file with the county clerk of the county where the person against whom the penalty has been imposed has a place of business the order of the commissioner or the decision of the industrial board of appeals containing the amount of the civil penalty. The filing of such order or decision shall have the full force and effect of a judgment duly docketed in the office of such clerk. The order or decision may be enforced by and in the name of the commissioner in the same manner, and with like effect, as that prescribed by the civil practice law and rules for the enforcement of a money judgment.
- 6. If any model management company or creative management company or person purporting to be a model management company or creative management company shall have failed to comply within twenty days of an order by the commissioner to register or renew registration, the commissioner may seek to enjoin such unlawful activity, pursuant to the civil practice law and rules.
- 7. The intentional failure of a model management company or creative management company or person purporting to be a model management company or creative management company to comply with the registration requirements of section nine hundred sixty of this article shall be a class B misdemeanor. The officers and agents of a model management company or creative management company or person purporting to be a model management company or creative management company who knowingly permit such model management company or creative management company to violate the registration requirements of section nine hundred sixty of this article shall be quilty of a class B misdemeanor.
- 8. A model management company or creative management company, person purporting to be a model management company or creative management company, hiring party or client that otherwise violates this article shall be liable for actual damages to any model or creative that has

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suffered damages due to such violation, and the court may, in its discretion, award punitive damages.

- § 2. Section 196-a of the labor law, as amended by chapter 564 of the laws of 2010, is amended to read as follows:
- § 196-a. Complaints by employees to commissioner. $\left[\frac{a}{a}\right]$ 1. Any employee; person or organization acting on the employee's behalf; or the recognized and certified collective bargaining agent acting on the employee's behalf, may file with the commissioner a complaint regarding a violation of this article, article five, seven, nineteen, or nineteen-A of this chapter for an investigation of such complaint and statement setting the appropriate remedy, if any. The commissioner shall keep the names of employees that are the subject of an investigation confi-13 dential until such time that disclosure is necessary for resolution of 14 an investigation or a complaint. Failure of an employer to keep adequate 15 records or provide statements of wages to employees as required under this chapter, in addition to exposing such employer to penalties authorized under subdivision one of section two hundred eighteen of this chapter, shall not operate as a bar to filing of a complaint by an employee. In such a case the employer in violation shall bear the burden of prov-20 ing that the complaining employee was paid wages, benefits and wage supplements.
 - [(b)] 2. Any employee, or the recognized and certified collective bargaining agent acting on the employee's behalf, contractor, or the recognized and certified labor organization with which the contractor has executed a collective bargaining agreement covering wages, benefits and supplements, may file with the commissioner a complaint regarding an alleged violation of this article or article nineteen of this chapter occasioned by another person, corporation, employer or entities in violation of article thirty-five-E of the general business law for an investigation of such complaint and statement setting the appropriate remedy, if any.
 - 3. (a) A model or creative who is aggrieved by a violation of article thirty-four of this chapter may file a complaint with the commissioner within two years after the acts alleged to have violated said article occurred. The commissioner shall prescribe the form of the complaint, which shall include, at a minimum:
 - (i) the name and mailing address of the model or creative and of the hiring party alleged to have violated article thirty-four of this chap-
 - (ii) a statement detailing the terms of the model or creative's contract, including a copy of such contract if available;
 - (iii) the model or creative's occupation;
 - (iv) a statement detailing the alleged violations of article thirtyfour of this chapter; and
- (v) a signed affirmation that all facts alleged in the complaint are 45 46 true.
 - (b) (i) Within twenty days of receiving a complaint alleging a violation of article thirty-four of this chapter, the commissioner shall send the hiring party named in the complaint a written notice of complaint. The commissioner shall send such notice by certified mail and shall bear the cost of sending such notice.
 - (ii) The notice required by this paragraph shall:
- 53 (1) inform the hiring party that a complaint has been filed alleging 54 violations of article thirty-four of this chapter;
- 55 (2) detail the remedies available to a model or creative for violations of said article by a hiring party; 56

- (3) include a copy of the complaint; and
- (4) inform the hiring party that failure to respond to the complaint will create a rebuttable presumption in any civil action commenced pursuant to article thirty-four of this chapter that the hiring party committed the violations alleged in the complaint.
- (c) Within twenty days of receiving the notice of complaint, the 7 hiring party identified in the complaint shall send the commissioner one of the following:
- 9 (i) a written statement that the model or creative has been paid in 10 full and proof of such payment; or
- 11 (ii) a written statement that the model or creative has not been paid 12 in full and the reasons for the failure to provide such payment.
- (d) (i) Within twenty days of receiving the written response, the 13 commissioner shall send the model or creative a copy of: 14
 - (1) the response;

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- (2) any enclosures submitted to the commissioner with the response;
- (3) materials informing the model or creative that he or she may bring an action in a court of competent jurisdiction; and
 - (4) any other information about the status of the complaint.
- (ii) If the commissioner receives no response from the hiring party to the notice of complaint within the time provided by this subdivision, the commissioner shall mail a notice of non-response to both the model or creative and the hiring party by regular mail and shall include with such notice proof that the commissioner previously mailed the notice of complaint to the hiring party by certified mail. Upon satisfying the requirements of this paragraph, the commissioner may close the case.
- (e) As used in this subdivision, "model" and "creative" shall have the 28 meanings defined in section nine hundred fifty-nine of this chapter.
- § 3. This act shall take effect on the ninetieth day after it shall 29 30 have become a law. Effective immediately, the addition, amendment and/or repeal of any rule or regulation necessary for the implementation of 31 32 this act on its effective date are authorized to be made and completed 33 on or before such effective date.