## STATE OF NEW YORK

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2021-2022 Regular Sessions

## IN ASSEMBLY

December 13, 2021

Introduced by M. of A. BURDICK, GALLAGHER, MEEKS, SEAWRIGHT, SANTABAR-BARA, ENGLEBRIGHT, J. M. GIGLIO, HEVESI, SAYEGH, LAWLER, WOERNER, GONZALEZ-ROJAS, SILLITTI, STERN, RA, DeSTEFANO, J. A. GIGLIO, SIMON --Multi-Sponsored by -- M. of A. COOK -- read once and referred to the Committee on Governmental Operations -- recommitted to the Committee on Governmental Operations in accordance with Assembly Rule 3, sec. 2 -- committee discharged, bill amended, ordered reprinted as amended and recommitted to said committee -- again reported from said committee with amendments, ordered reprinted as amended and recommitted to said committee -- again reported from said committee with amendments, ordered reprinted as amended and recommitted to said committee

AN ACT to amend the state finance law, in relation to preferred source status for entities that provide employment to certain persons; and providing for the repeal of certain provisions upon the expiration thereof

## The People of the State of New York, represented in Senate and Assembly, do enact as follows:

Section 1. Paragraphs d, e and f of subdivision 2, subparagraph (iii) 2 of paragraph a and the opening paragraph of paragraph b of subdivision 4 of section 162 of the state finance law, paragraphs d and e of subdivision 2 as amended and paragraph f of subdivision 2 as added by chapter 501 of the laws of 2002, subparagraph (iii) of paragraph a and the opening paragraph of paragraph b of subdivision 4 as added by chapter 83 of the laws of 1995, are amended to read as follows:

- d. Commodities and services produced by any qualified charitable nonprofit-making agency for other [severely] disabled persons approved for such purposes by the commissioner of education, or incorporated under 11 the laws of this state and approved for such purposes by the commission-12 er of education;
- 13 e. Commodities and services produced by a qualified veterans' [work-14 **shop**] entity providing job and employment-skills training to veterans

EXPLANATION--Matter in italics (underscored) is new; matter in brackets [-] is old law to be omitted.

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where such a [workshop] entity is operated by the United States department of veterans affairs and is manufacturing products or performing services within this state and where such [workshop] entity is approved for such purposes by the commissioner of education; or

- f. Commodities and services produced by any qualified charitable non-profit-making [workshop] entity for veterans approved for such purposes by the commissioner of education, or incorporated under the laws of this state and approved for such purposes by the commissioner of education.
- (iii) When commodities are available, in the form, function and utility required by, a state agency or political subdivision or public benefit corporation having their own purchasing agency, and such commodities are not available pursuant to subparagraphs (i) and (ii) of this paragraph, said commodities shall then be purchased from a qualified non-profit-making agency for other [severely] disabled persons, a qualified special employment program for mentally ill persons, or a qualified veterans' [workshop] entity; provided, however, the preferred source shall perform fifty percent or more of the work;

When services are available, in the form, function and utility required by, a state agency or political subdivision or public benefit corporation having their own purchasing agency, equal priority shall be accorded the services rendered and offered for sale by qualified non-profit-making agencies for the blind and those for the other [severely] disabled, by qualified special employment programs for mentally ill persons and by qualified veterans' [workshops] entities; provided, however, the preferred source shall perform fifty percent or more of the work. In the case of services:

- § 2. Subdivisions 6, 7 and 8 of section 162 of the state finance law, subdivisions 6 and 8 as added by chapter 83 of the laws of 1995, paragraphs a and d of subdivision 6 as amended by section 164 of subpart B of part C of chapter 62 of the laws of 2011, paragraph e of subdivision 6 as amended by chapter 265 of the laws of 2013, subdivision 7 as amended by chapter 426 of the laws of 2002 and paragraph a of subdivision 8 as amended by chapter 95 of the laws of 2000, are amended to read as follows:
- 6. Prices charged by agencies for the blind, other [severely] disabled and veterans' [workshops] entity.
- a. Except with respect to the correctional industries program of the department of corrections and community supervision, it shall be the duty of the commissioner to determine, and from time to time review, the prices of all commodities and to approve the price of all services provided by preferred sources as specified in this section offered to state agencies, political subdivisions or public benefit corporations having their own purchasing office. The commissioner's price review and approval shall not be required for any purchases below one hundred thousand dollars.
- b. In determining and revising the prices of such commodities or services, consideration shall be given to the reasonable costs of labor, materials and overhead necessarily incurred by such preferred sources under efficient methods of procurement, production, performance and administration; however, the prices of such products and services shall be as close to prevailing market price as practicable, but in no event greater than fifteen percent above[ $_{7}$ ] the prevailing market prices [among responsive offerors] for the same or equivalent commodities or services.
- c. Such qualified charitable non-profit-making agencies for the blind and other [severely] disabled may make purchases of materials, equipment

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or supplies, except printed material, from centralized contracts for commodities in accordance with the conditions set by the office of general services; provided that the qualified charitable non-profit-making agency for the blind or other [severely] disabled shall accept sole responsibility for any payment due the vendor.

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- d. Such qualified charitable non-profit-making agencies for the blind and other [severely] disabled may make purchases of materials, equipment and supplies directly from the correctional industries program administered by the commissioner of corrections and community supervision, subject to such rules as may be established from time to time pursuant to the correction law; provided that the qualified charitable non-profit-making agency for the blind or other [severely] disabled shall accept sole responsibility for any payment due the department of corrections and community supervision.
- e. The commissioner of the office of children and family services shall appoint the New York state commission for the blind, or other non-profit-making agency, other than the agency representing the other [severely] disabled, to facilitate the distribution of orders among qualified non-profit-making charitable agencies for the blind. The state commissioner of education shall appoint a non-profit-making agency, other than the agency representing the blind, to facilitate the distribution of orders among qualified non-profit-making charitable agencies the other [severely] disabled and the veterans' [<del>workshops</del>] entities. The state commissioner of mental health shall facilitate the distribution of orders among qualified special employment programs operated or approved by the office of mental health serving mentally ill persons.
- f. The commissioner may request the state comptroller to conduct audits and examinations to be made of all records, books and data of any agency for the blind or the other [severely] disabled, any special employment program for mentally ill persons or any veterans' [workshops] entity qualified under this section to determine the costs of manufacture or the rendering of services and the manner and efficiency of production and administration of such agency or special employment program or veterans' [workshop] entity with relation to any product or services purchased by a state agency or political subdivision or public benefit corporation and to furnish the results of such audit and examination to the commissioner for such action as he or she may deem appropriate under this section.
- 7. Partnering with preferred sources. [The commissioner of the appropriate appointing agency as identified in paragraph c of subdivision six of this section, shall conduct one or more pilot studies whereby a private vendor may be accorded preferred source status for purposes of 44 this section. The pilot studies shall seek to ascertain the benefits of 45 partnerships between private industry and those entities accorded preferred source status as specified in this section. Preferred source status under a partnering arrangement may Private vendors may be accorded preferred source status but only [be accorded] when a proposal to a soliciting agency for commodities or services includes a binding agreement with one or more of the entities accorded preferred source status under this section. The binding agreement shall provide that:
  - (i) The preferred source shall perform the majority of the work necessary to such offering, and
  - (ii) The partnering proposal includes bona fide long term employment opportunities for persons who [could otherwise be new clients] are

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clients of an entity [previously] accorded preferred source status here-2 in, and

(iii) The partnering proposal offers the solicited services or commodities at a price less than the price that otherwise would be charged by [a] the preferred source.

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- 8. [a. The commissioner of the appropriate appointing agency shall report by December thirty-first, two thousand four, to the governor, the chairperson of the senate finance committee, the chairperson of the assembly ways and means committee and the director of the budget, the results and findings of each pilot study conducted, pursuant to subdivision seven of this section, and include recommendations for improving 12 partnering with preferred sources.
  - **▶** The council shall report to the governor, legislative fiscal committees and the director of the budget by December thirty-first, nineteen hundred ninety-five and thereafter annually, a separate list concerning the denial of any application made pursuant to paragraph  $\frac{(b)}{b}$  of subdivision three of this section, the reasons for such denial, whether such denial was appealed to the commissioner, and the final decision by the commissioner on such application.
  - § 3. The state procurement council shall submit a report by December 31, 2024, to the governor, the speaker of the assembly, and the temporary president of the senate on the direct labor workforce employed in the provision of preferred source commodities and services, including but not limited to objectives for direct labor to be provided under a preferred source agreement by persons who are blind, veterans or by people with disabilities, participation levels of persons who are blind, veterans or by people with disabilities in preferred source contracts, and recommendations for improving partnering with preferred sources.
- § 4. This act shall take effect immediately; provided that section one 29 30 of this act shall expire and be deemed repealed three years after such effective date; and provided further that this act shall not apply to 31 32 any contracts or requests for proposals issued by government entities 33 before such date.