

# STATE OF NEW YORK

8379

## IN SENATE

May 20, 2020

Introduced by Sens. KENNEDY, ORTT -- read twice and ordered printed, and  
when printed to be committed to the Committee on Consumer Protection

AN ACT to amend the general business law, in relation to establishing  
the recreational vehicle dealer agreements

The People of the State of New York, represented in Senate and Assem-  
bly, do enact as follows:

1 Section 1. It is the intent of the legislature to protect the public  
2 health, safety, and welfare of the residents of the state by regulating  
3 the relationship between recreation vehicle dealers, manufacturers and  
4 suppliers, maintaining competition, and providing consumer protection  
5 and fair trade.

6 § 2. The general business law is amended by adding a new article 42 to  
7 read as follows:

### ARTICLE 42

#### RECREATIONAL VEHICLE DEALER AGREEMENTS

##### Section 1100. Definitions.

11 1101. Written agreements/designated territories.

12 1102. Manufacturer initiated termination, cancellation, and  
13 alteration of a dealership.

14 1103. Dealer initiated termination, cancellation, and alteration  
15 of a dealership.

16 1104. Repurchase of inventory.

17 1105. Transfer of dealership/family succession.

18 1106. Warranty obligations.

19 1107. Indemnification.

20 1108. Inspection and rejection by the dealer.

21 1109. Coercion of dealer prohibited.

22 1110. Preservation of consumer protection statutes.

23 1111. Private actions.

24 1112. Powers of the commissioner of motor vehicles.

25 1113. Construction of article.

26 1114. Notice requirement.

27 1115. Adjudicatory proceedings.

28 1116. Judicial review.

EXPLANATION--Matter in italics (underscored) is new; matter in brackets  
[-] is old law to be omitted.

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1117. Separability.

1118. Savings clause.

§ 1100. Definitions. As used in this article, the following terms shall have the following meanings: 1. "Area of sales responsibility" means the geographical area, agreed to by the dealer and the manufacturer or distributor in the manufacturer/dealer agreement, within which area the dealer has the exclusive right to display or sell the manufacturer's or distributor's new recreation vehicles of a particular line-make to the retail public.

2. "Dealer" means any person, firm, corporation, or business entity licensed or required to be licensed under this article to sell new recreation vehicles to the retail public and who maintains a permanent business establishment including a service and repair facility which offers mechanical services for the recreation vehicles it sells.

3. "Distributor" means any person, firm, corporation, or business entity that purchases new recreation vehicles from manufacturers for resale to dealers.

4. "Factory campaign" means an effort on the part of a warrantor to contact recreation vehicle owners or dealers in order to address a part or equipment issue.

5. "Family member" means a spouse, child, grandchild, parent, sibling, niece, or nephew, or the spouse thereof.

6. "Line-make" means a specific series of recreation vehicle products that:

(a) are identified by a common series trade name or trademark;

(b) are targeted to a particular market segment, as determined by their decor, features, equipment, size, weight, and price range;

(c) have lengths and interior floor plans that distinguish the recreation vehicles from other recreation vehicles with substantially the same decor, equipment, features, price, and weight;

(d) belong to a single, distinct classification of recreation vehicle product type having a substantial degree of commonality in the construction of the chassis, frame, and body; and

(e) the manufacturer/dealer agreement authorizes a dealer to sell.

7. "Manufacturer" means any person, firm, corporation, or business entity that engages in the manufacturing of recreation vehicles.

8. "New recreation vehicle" means a recreation vehicle that has never been sold to the retail public nor titled nor registered in any state.

9. "Manufacturer/dealer agreement" means a written agreement or contract entered into between a manufacturer or distributor and a dealer that fixes the rights and responsibilities of the parties and pursuant to which the dealer sells new recreation vehicles.

10. "Proprietary part" means any part manufactured by or for and sold exclusively by the manufacturer or distributor.

11. "Recreational vehicle" means a motor home or trailer used for recreational camping or seasonal use, that is equipped with a cooking facility with an on-board fuel source; a potable water supply system that includes at least a sink, a faucet and a water tank with an exterior service supply connection, a toilet with exterior evacuation, a gas or electric refrigerator, a heating or air conditioning system with an on-board power or fuel source separate from the vehicle engine, and an electric power system. Recreational vehicle types include the motor home, travel trailer, folding camping trailer, truck camper or park model RV as defined in this subdivision.

(a) "Motor home" means a self-propelled recreation vehicle, designed to provide temporary living quarters for recreational, camping or travel

1 use that complies with all the applicable federal vehicle regulations.  
2 The unit must contain at least four of the following permanently  
3 installed independent life support systems which meet the National Fire  
4 Protection Association (NFPA) 1192 Standard for Recreational Vehicles:

- 5 (i) a cooking facility with an on-board fuel source;
- 6 (ii) a potable water supply system that includes at least a sink, a  
7 faucet and a water tank with an exterior service supply connection;
- 8 (iii) a toilet with exterior evacuation;
- 9 (iv) a gas or electric refrigerator;
- 10 (v) a heating or air conditioning system with an on-board power or  
11 fuel source separate from the vehicle engine; or
- 12 (vi) an electric power system.

13 (b) "Travel trailer" means a recreation vehicle mounted on wheels,  
14 designed to provide temporary living quarters for recreational, camping  
15 or travel use that complies with all the applicable federal vehicle  
16 regulations and is of such size and weight as to not require a special  
17 highway movement permit when towed by a motorized vehicle.

18 (c) "Fifth wheel trailer" means a recreation vehicle mounted on  
19 wheels, designed to provide temporary living quarters for recreational,  
20 camping or travel use that complies with all the applicable federal  
21 vehicle regulations and is of such size and weight as to not require a  
22 special highway movement permit when towed by a motorized vehicle  
23 equipped with a towing mechanism that is mounted above or forward of the  
24 tow vehicle's rear axle.

25 (d) "Folding camping trailer" means a recreation vehicle mounted on  
26 wheels, designed to provide temporary living quarters for recreational,  
27 camping or travel use that complies with all the applicable federal  
28 vehicle regulations and is constructed with collapsible partial side  
29 walls that fold for towing by another vehicle and unfold at the camp-  
30 site.

31 (e) "Truck camper" means a recreation vehicle designed to be loaded  
32 onto the back of a pickup truck to provide temporary living quarters for  
33 recreational, camping or travel use; provided, however, that nothing in  
34 this paragraph shall authorize a dealer to sell or lease new pickup  
35 trucks, or include pickup trucks within the definition of "recreation  
36 vehicle", and provided, further, that nothing in this paragraph shall  
37 remove a dealer of new pickup trucks from subdivision seven of section  
38 four hundred sixty-two of the vehicle and traffic law.

39 (f) "Park model RV" means a recreation vehicle that is:  
40 (i) designed and marketed as temporary living quarters for recreation-  
41 al, camping, travel, or seasonal use;  
42 (ii) not permanently affixed to real property for use as a permanent  
43 dwelling;  
44 (iii) built on a single chassis mounted on wheels; and  
45 (iv) certified by the manufacturer as complying with the ANSI A119.5,  
46 Park Model RV Standard.

47 12. "Supplier" means any person, firm, corporation or business entity  
48 that engages in the manufacturing of recreation vehicle parts, accesso-  
49 ries or components.

50 13. "Transient customer" means a customer who is temporarily traveling  
51 through a dealer's area of sales responsibility.

52 14. "Warrantor" means any person, firm, corporation, or business enti-  
53 ty, including any manufacturer, distributor or supplier that provides a  
54 written warranty to the consumer in connection with a new recreation  
55 vehicle or parts, accessories, or components thereof. The term does not  
56 include service contracts, mechanical or other insurance or extended

1 warranties sold for separate consideration by a dealer or other person  
2 not controlled by a manufacturer or distributor.

3 § 1101. Written agreements/designated territories. 1. A manufacturer  
4 or distributor may not sell a recreation vehicle in this state to or  
5 through a dealer without having first entered into a manufacturer/dealer  
6 agreement with a dealer which has been signed by both parties.

7 2. The manufacturer or distributor shall designate the area of sales  
8 responsibility exclusively assigned to a dealer in the  
9 manufacturer/dealer agreement and may not change such area or contract  
10 with another dealer for sale of the same line-make in the designated  
11 area during the duration of the agreement.

12 3. The area of sales responsibility may not be reviewed or changed  
13 without the consent of both parties until one year after the execution  
14 of the manufacturer/dealer agreement.

15 4. A recreation vehicle dealer may not sell a new recreation vehicle  
16 in this state without having first entered into a manufacturer/dealer  
17 agreement with a manufacturer or distributor which has been signed by  
18 both parties.

19 § 1102. Manufacturer initiated termination, cancellation, and alter-  
20 ation of a dealership. 1. A manufacturer or distributor, directly or  
21 through any authorized officer, agent or employee, may not terminate,  
22 cancel or fail to renew a manufacturer/dealer agreement without good  
23 cause. If the manufacturer or distributor terminates, cancels or fails  
24 to renew the manufacturer/dealer agreement with good cause section elev-  
25 en hundred four of this article does not apply.

26 2. The manufacturer or distributor has the burden of showing good  
27 cause for terminating, canceling, or failing to renew a  
28 manufacturer/dealer agreement with a dealer. For purposes of determining  
29 whether there is good cause for the proposed action, any of the follow-  
30 ing factors may be considered:

31 (a) The extent of the affected dealer's penetration in the area of  
32 sales responsibility.

33 (b) The nature and extent of the dealer's investment in its business.

34 (c) The adequacy of the dealer's service facilities, equipment, parts,  
35 supplies, and personnel.

36 (d) The effect of the proposed action on the community.

37 (e) The extent and quality of the dealer's service under recreation  
38 vehicle warranties.

39 (f) The dealer's failure to follow agreed-upon procedures or standards  
40 related to the overall operation of the dealership.

41 (g) The dealer's performance under the terms of its  
42 manufacturer/dealer agreement.

43 (h) Violation of the manufacturer/dealer agreement.

44 3. Except as otherwise provided in this section, a manufacturer or  
45 distributor shall provide a dealer with at least ninety days prior writ-  
46 ten notice of termination, cancellation, or nonrenewal of the  
47 manufacturer/dealer agreement in the event the dealer is being termi-  
48 nated for good cause.

49 (a) The notice must state all reasons for the proposed termination,  
50 cancellation, or nonrenewal and if the termination, cancellation or  
51 nonrenewal is based on lack of performance, the dealer's stocking histo-  
52 ry and reasonable market performance must be given consideration. A  
53 dealer's duty to cure and evaluation of same will include consideration  
54 of seasonal volatility of the market. The notice must further state that  
55 if, within thirty days following receipt of the notice, the dealer  
56 provides to the manufacturer or distributor a written notice of intent

1 to cure all claimed deficiencies, the dealer will then have ninety days  
2 following receipt of the original notice to rectify the deficiencies.

3 (b) If the deficiencies are rectified within ninety days, the manufac-  
4 turer's or distributor's notice is voided. If the dealer fails to  
5 provide the notice of intent to cure the deficiencies or fails to cure  
6 the deficiencies in the prescribed time period, the termination, cancel-  
7 lation, or nonrenewal takes effect as provided in the original notice.

8 (c) The notice period may be reduced to thirty days if the manufactur-  
9 er's or distributor's grounds for termination, cancellation, or nonrene-  
10 wal are due to any of the following good cause factors:

11 (i) a dealer or one of its owners being convicted of, or entering a  
12 plea of nolo contendere to, a felony;

13 (ii) the abandonment or closing of the business operations of the  
14 dealer for ten consecutive business days unless the closing is due to an  
15 act of God, strike, labor difficulty, or other cause over which the  
16 dealer has no control;

17 (iii) a significant misrepresentation by the dealer materially affect-  
18 ing the business relationship;

19 (iv) a suspension or revocation of the dealer's license, or refusal to  
20 renew the dealer's license, by the department;

21 (v) a material violation of this article which is not cured within  
22 thirty days after the written notice by the manufacturer; or

23 (vi) a declaration by the dealer of bankruptcy, insolvency or the  
24 occurrence of an assignment for the benefit of creditors or bankruptcy.

25 § 1103. Dealer initiated termination, cancellation, and alteration of  
26 a dealership. 1. A dealer may terminate or cancel its  
27 manufacturer/dealer agreement with a manufacturer or distributor with or  
28 without good cause by giving thirty days written notice. If the termi-  
29 nation or cancellation is for good cause, the notice must state all  
30 reasons for the proposed termination or cancellation and must further  
31 state that if, within thirty days following receipt of the notice, the  
32 manufacturer or distributor provides to the dealer a written notice of  
33 intent to cure all claimed deficiencies, the manufacturer or distributor  
34 will then have ninety days following receipt of the original notice to  
35 rectify the deficiencies. If the deficiencies are rectified within nine-  
36 ty days, the dealer's notice is voided. If the manufacturer or distribu-  
37 tor fails to provide the notice of intent to cure the deficiencies or  
38 fails to cure the deficiencies in the time period prescribed, the pend-  
39 ing termination or cancellation shall take as provided in the original  
40 notice.

41 2. If the dealer terminates, cancels or fails to renew the  
42 manufacturer/dealer agreement without good cause, the terms of section  
43 eleven hundred four of this article do not apply. If the dealer termi-  
44 nates, cancels or fails to renew the manufacturer/dealer agreement with  
45 good cause, section eleven hundred four of this article would apply.

46 3. If the dealer terminates for cause and has new and untitled inven-  
47 tory on hand subject to the termination, that inventory may be sold  
48 pursuant to subdivision two of section eleven hundred four of this arti-  
49 cle.

50 4. The dealer has the burden of showing good cause. The term "good  
51 cause" for the proposed termination, cancellation or nonrenewal action  
52 by a dealer includes, but is not limited to:

53 (a) A manufacturer or distributor being convicted of, or entering a  
54 plea of nolo contendere to, a felony.

55 (b) The business operations of the manufacturer or distributor have  
56 been abandoned or closed for ten consecutive business days, unless the



1 closing is due to an act of God, strike, labor difficulty, or other  
2 cause over which the manufacturer or distributor has no control.

3 (c) A significant misrepresentation by the manufacturer or distributor  
4 materially affecting the business relationship.

5 (d) A material violation of this article which is not cured within  
6 thirty days after written notice by the dealer.

7 (e) A material violation of the dealer agreement by the manufacturer  
8 or distributor.

9 (f) A declaration by the manufacturer or distributor of bankruptcy,  
10 insolvency, or the occurrence of an assignment for the benefit of credi-  
11 tors or bankruptcy.

12 § 1104. Repurchase of inventory. 1. If the manufacturer/dealer agree-  
13 ment is terminated, canceled, or not renewed by the manufacturer or  
14 distributor as defined in section eleven hundred two of this article  
15 without good cause or if the dealer terminates or cancels the  
16 manufacturer/dealer agreement for good cause as defined in section elev-  
17 en hundred three of this article, and the manufacturer or distributor  
18 fails to cure the claimed deficiencies as provided in such section, the  
19 manufacturer shall, at the election of the dealer and within forty-five  
20 days after termination, cancellation, or nonrenewal, repurchase:

21 (a) all new, untitled recreation vehicles to which the dealer can show  
22 clear title and that were acquired from the manufacturer or distributor  
23 within eighteen months before the effective date of the notice of termi-  
24 nation, cancellation, or nonrenewal that have not been used, except for  
25 demonstration purposes, and that have not been altered or damaged, at  
26 one hundred percent of the net invoice cost, including transportation,  
27 less applicable rebates and discounts to the dealer. In the event any of  
28 the vehicles repurchased pursuant to this subdivision are damaged, but  
29 do not trigger a consumer disclosure requirement, the amount due the  
30 dealer shall be reduced by the cost to repair the vehicle. Damage prior  
31 to delivery to dealer that is disclosed at the time of delivery will not  
32 disqualify repurchase under this provision;

33 (b) all undamaged accessories and proprietary parts sold to the dealer  
34 for resale within the twelve months prior to termination, cancellation,  
35 or nonrenewal, if accompanied by the original invoice, at one hundred  
36 five percent of the original net price paid to the manufacturer or  
37 distributor to compensate the dealer for handling, packing, and shipping  
38 the parts; and

39 (c) any properly functioning diagnostic equipment, special tools,  
40 current signage, or other equipment and machinery which was purchased by  
41 the dealer upon the manufacturer or distributor's request within five  
42 years prior to the termination, cancellation, or nonrenewal and which  
43 can no longer be used in the normal course of the dealer's ongoing busi-  
44 ness.

45 2. Sale of remaining inventory after termination.

46 (a) The department shall not prohibit a new recreation vehicle dealer  
47 from selling the remaining in-stock recreation vehicles of a line-make  
48 subject to a dealer agreement after that dealer agreement has been  
49 terminated or not renewed pursuant to the provisions of section eleven  
50 hundred two or eleven hundred three of this article.

51 (b) If recreation vehicles of a line-make that was subject to a termi-  
52 nated dealer agreement are not repurchased or required to be repurchased  
53 by the manufacturer or distributor, the dealer may continue to sell all  
54 recreation vehicles that were subject to the terminated dealer agreement  
55 and were in the dealer's inventory on the effective date of the termi-

1 nation until those recreation vehicles are no longer in the dealer's  
2 inventory.

3 § 1105. Transfer of dealership/family succession. 1. If a dealer  
4 desires to make a change in ownership by the sale of the business  
5 assets, stock transfer, or otherwise, the dealer shall give the manufac-  
6 turer or distributor written notice at least fifteen business days  
7 before the closing, including all supporting documentation as may be  
8 reasonably required by the manufacturer or distributor to determine if  
9 an objection to the sale may be made. In the absence of a breach by the  
10 selling dealer of its dealer agreement or this chapter, the manufacturer  
11 or distributor shall not object to the proposed change in ownership  
12 unless the prospective transferee:

13 (a) has previously been terminated by the manufacturer or distributor  
14 for breach of its dealer agreement;

15 (b) has been convicted of a felony or any crime of fraud, deceit, or  
16 moral turpitude;

17 (c) lacks any license required by law;

18 (d) does not have an active line of credit sufficient to purchase a  
19 manufacturer's or distributor's product; or

20 (e) has undergone in the last ten years bankruptcy, insolvency, a  
21 general assignment for the benefit of creditors, or the appointment of a  
22 receiver, trustee, or conservator to take possession of the transferee's  
23 business or property.

24 2. If the manufacturer or distributor objects to a proposed change of  
25 ownership, the manufacturer or distributor shall give written notice of  
26 its reasons to the dealer within ten business days after receipt of the  
27 dealer's notification and complete documentation. The manufacturer or  
28 distributor has the burden of proof with regard to its objection. If the  
29 manufacturer or distributor does not give timely notice of its  
30 objection, the change or sale shall be deemed approved.

31 3. It is unlawful for a manufacturer or distributor to fail to provide  
32 a dealer an opportunity to designate, in writing, a family member as a  
33 successor to the dealership in the event of the death, incapacity, or  
34 retirement of the dealer. It is unlawful to prevent or refuse to honor  
35 the succession to a dealership by a family member of the deceased, inca-  
36 pacitated, or retired dealer unless the manufacturer or distributor has  
37 provided to the dealer written notice of its objections within ten days  
38 after receipt of the dealer's modification of the dealer's succession  
39 plan. In the absence of a breach of the dealer agreement, the manufac-  
40 turer or distributor may object to the succession for the following  
41 reasons only:

42 (a) conviction of the successor of a felony or any crime of fraud,  
43 deceit, or moral turpitude;

44 (b) bankruptcy or insolvency of the successor during the past ten  
45 years;

46 (c) prior termination by the manufacturer or distributor of the  
47 successor for breach of a dealer agreement;

48 (d) the lack of an active line of credit for the successor sufficient  
49 to purchase the manufacturer's or distributor's product; or

50 (e) the lack of any license for the successor required by law.

51 4. The manufacturer or distributor has the burden of proof regarding  
52 its objection. However, a family member may not succeed to a dealership  
53 if the succession involves, without the manufacturer's or distributor's  
54 consent, a relocation of the business or an alteration of the terms and  
55 conditions of the manufacturer/dealer agreement.

56 § 1106. Warranty obligations. 1. Each warrantor shall:

1 (a) specify in writing to each of its dealers obligations, if any, for  
2 preparation, delivery, and warranty service on its products;

3 (b) compensate the dealer for warranty service required of the dealer  
4 by the warrantor; and

5 (c) provide the dealer the schedule of compensation to be paid and the  
6 time allowances for the performance of any work and service. The sched-  
7 ule of compensation must include reasonable compensation for diagnostic  
8 work as well as warranty labor.

9 2. Time allowances for the diagnosis and performance of warranty labor  
10 must be reasonable for the work to be performed. In the determination of  
11 what constitutes reasonable compensation under this section, the princi-  
12 pal factors to be given consideration shall be the actual wage rates  
13 being paid by the dealer, and the actual retail labor rate being charged  
14 by the dealers in the community in which the dealer is doing business.  
15 Such comparisons shall be with dealers of similar size, capability and  
16 investment. The compensation of a dealer for warranty labor may not be  
17 less than the lowest retail labor rates actually charged by the dealer  
18 for like non-warranty labor as long as such rates are reasonable.

19 3. The warrantor shall reimburse the dealer for any warranty part,  
20 accessory or complete component at actual wholesale cost plus a minimum  
21 thirty percent handling charge up to a maximum of one hundred fifty  
22 dollars and the cost, if any, of freight to return such parts, compo-  
23 nents, or accessories to the warrantor.

24 4. Warranty audits of dealer records may be conducted by the warrantor  
25 on a reasonable basis, and dealer claims for warranty compensation may  
26 not be denied except for cause, such as performance of non-warranty  
27 repairs, material noncompliance with the warrantor's published policies  
28 and procedures, lack of material documentation, fraud, or misrepresen-  
29 tation.

30 5. The dealer shall submit warranty claims within forty-five days  
31 after completing work.

32 6. The dealer shall immediately notify the warrantor in writing upon  
33 receipt of any written complaints from a consumer regarding any warranty  
34 repairs.

35 7. The warrantor shall disapprove warranty claims in writing within  
36 forty-five days after the date of submission by the dealer in the manner  
37 and form prescribed by the warrantor. Claims not specifically disap-  
38 proved in writing within forty-five days shall be construed to be  
39 approved and must be paid within sixty days of submission.

40 8. It is a violation of this article for any warrantor to:

41 (a) fail to perform any of its warranty obligations with respect to  
42 its warranted products;

43 (b) fail to include, in written notices of factory campaigns to recre-  
44 ation vehicle owners and dealers, the expected date by which necessary  
45 parts and equipment, including tires and chassis or chassis parts, will  
46 be available to dealers to perform the campaign work. The warrantor may  
47 ship parts to the dealer to effect the campaign work, and, if such parts  
48 are in excess of the dealer's requirements, the dealer may return unused  
49 parts to the warrantor for credit after completion of the campaign;

50 (c) fail to compensate any of its dealers for authorized repairs  
51 effected by the dealer on recreation vehicles or products damaged in  
52 manufacture or transit to the dealer, if the carrier is designated by  
53 the warrantor, factory branch, distributor, or distributor branch;

54 (d) fail to compensate any of its dealers in accordance with the sche-  
55 dule of compensation provided to the dealer pursuant to this section if  
56 performed in a timely and competent manner;



1 (e) intentionally misrepresent in any way to purchasers of recreation  
2 vehicles that warranties with respect to the manufacture, performance,  
3 or design of the vehicle are made by the dealer as warrantor or co-war-  
4 rantor; or

5 (f) require the dealer to make warranties to customers in any manner  
6 related to the manufacture of the recreation vehicle.

7 9. It is a violation of this article for any dealer to:

8 (a) fail to perform pre-delivery inspection functions, as specified by  
9 the warrantor, in a competent and timely manner;

10 (b) fail to perform warranty service work authorized by the warrantor  
11 in a reasonably competent and timely manner on any transient customer's  
12 vehicle of the same line-make;

13 (c) fail to accurately document the time spent completing each repair,  
14 the total number of repair attempts conducted on a single unit, and the  
15 number of repair attempts for the same repair conducted on a single  
16 vehicle;

17 (d) fail to maintain written records, including a consumer's signa-  
18 ture, regarding the amount of time a unit is stored for the consumer's  
19 convenience during a repair; or

20 (e) make fraudulent warranty claims or misrepresent the terms of any  
21 warranty.

22 10. A dealer shall take reasonable steps to notify a warrantor of a  
23 second repair attempt, if the dealer has knowledge of both attempts,  
24 which impairs the use or safety of the vehicle. Failure to make such  
25 notification is not a cause for termination.

26 § 1107. Indemnification. Notwithstanding the terms of any manufactur-  
27 er-dealer agreement, it is a violation of this article for:

28 1. A warrantor to fail to indemnify and hold harmless its new recre-  
29 ation vehicle dealer against any losses or damages to the extent that  
30 the losses or damages are caused by the negligence or willful misconduct  
31 of the warrantor. A new recreation vehicle dealer may not be denied  
32 indemnification for failing to discover, disclose, or remedy a defect in  
33 the design or manufacturing of a new recreation vehicle or new recre-  
34 ation trailer. A new recreation vehicle dealer may be denied indemnifi-  
35 cation if the new recreation vehicle dealer fails to remedy a known and  
36 announced defect in accordance with the written instructions of a  
37 warrantor for whom the new recreation vehicle dealer is obligated to  
38 perform warranty service. A new recreation vehicle dealer shall provide  
39 to a warrantor a copy of any pending lawsuit in which allegations are  
40 made that are covered by the provisions of this subdivision within ten  
41 days after receiving such suit. Notwithstanding anything to the contra-  
42 ry, this subdivision shall continue to apply even after the new recre-  
43 ation vehicle or new recreation trailer is titled.

44 2. A new recreation vehicle dealer to fail to indemnify and hold harm-  
45 less its warrantor against any losses or damages to the extent that the  
46 losses or damages are caused by the negligence or willful misconduct of  
47 the new recreation vehicle dealer. A warrantor shall provide to a new  
48 recreation vehicle dealer a copy of any pending lawsuit or similar  
49 proceeding in which allegations are made that come within the provisions  
50 of this section within ten days after receiving such suit. Notwith-  
51 standing anything to the contrary, this subdivision shall continue to  
52 apply even after the new recreation vehicle or new recreation trailer is  
53 titled.

54 § 1108. Inspection and rejection by the dealer. 1. Whenever a new  
55 recreation vehicle is damaged prior to transit to the dealer or is  
56 damaged in transit to the dealer when the carrier or means of transpor-

1 tation has been selected by the manufacturer or distributor, the dealer  
2 shall notify the manufacturer or distributor of the damage within the  
3 timeframe specified in the manufacturer/dealer agreement and:

4 (a) request from the manufacturer or distributor authorization to  
5 replace the components, parts, and accessories damaged or otherwise  
6 correct the damage; or

7 (b) reject the vehicle within the timeframe set forth in subdivision  
8 four of this section.

9 2. If the manufacturer or distributor refuses or fails to authorize  
10 repair of such damage within ten days after receipt of notification, or  
11 if the dealer rejects the recreation vehicle because of damage, owner-  
12 ship of the new recreation vehicle shall revert to the manufacturer or  
13 distributor.

14 3. The dealer shall exercise due care in custody of the damaged recre-  
15 ation vehicle, but the dealer shall have no other obligations, financial  
16 or otherwise, with respect to that recreational vehicle.

17 4. The timeframe for inspection and rejection by the dealer must be  
18 part of the manufacturer/dealer agreement and may not be less than two  
19 business days after the physical delivery of the recreation vehicle.

20 5. Any recreation vehicle that has, at the time of delivery to the  
21 dealer, an unreasonable amount of miles on its odometer, as determined  
22 by the dealer, may be subject to rejection by the dealer and reversion  
23 of the recreation vehicle to the manufacturer or distributor. In no  
24 instance shall a dealer deem an amount less than the distance between  
25 the dealer and the manufacturer's factory or a distributor's point of  
26 distribution, plus one hundred miles, as unreasonable.

27 § 1109. Coercion of dealer prohibited. 1. A manufacturer or distribu-  
28 tor may not coerce or attempt to coerce a dealer to:

29 (a) purchase a product that the dealer did not order;

30 (b) enter into an agreement with the manufacturer or distributor; or

31 (c) enter into an agreement that requires the dealer to submit its  
32 disputes to binding arbitration or otherwise waive rights or responsi-  
33 bilities provided under this article.

34 2. As used in this section, the term "coerce" includes, but is not  
35 limited to, threatening to terminate, cancel, or not renew a  
36 manufacturer/dealer agreement without good cause or threatening to with-  
37 hold product lines the dealer is entitled to purchase pursuant to the  
38 manufacturer/dealer agreement or delay product delivery as an inducement  
39 to amending the manufacturer/dealer agreement.

40 § 1110. Preservation of consumer protection statutes. Nothing  
41 contained in this article shall in any way be construed or interpreted  
42 to modify, limit or affect the full powers and duties heretofore or  
43 hereafter granted to consumer protection agencies created by statute or  
44 regulation enacted by state, city, county or local municipalities and  
45 the rights of consumers to make complaints thereto, it being the intent  
46 of this article to provide for the settlement and/or determination of  
47 disputes under this article as between dealers and distributors as  
48 defined in section eleven hundred of this article.

49 § 1111. Private actions. 1. A dealer who is or may be aggrieved by a  
50 violation of this article shall be entitled to request an adjudicatory  
51 proceeding, as prescribed in section eleven hundred fifteen of this  
52 article, or in lieu thereof, sue for, and have, injunctive relief and  
53 damages in any court of the state having jurisdiction over the parties.  
54 In any such judicial action or proceeding, the court may award necessary  
55 costs and disbursements plus a reasonable attorney's fee to any party.

1 2. Whenever a dealer provides for the use of arbitration to resolve a  
2 controversy arising out of or relating to such contract, arbitration may  
3 be used to settle such controversy only if after such controversy arises  
4 all parties to such controversy consent in writing to use arbitration to  
5 settle such controversy.

6 § 1112. Powers of the commissioner of motor vehicles. 1. In addition  
7 to any other powers and duties of the commissioner of motor vehicles set  
8 forth in the vehicle and traffic law, such commissioner shall have the  
9 power to enforce the provisions of this article, in accordance with  
10 section eleven hundred fifteen of this article.

11 2. The commissioner of motor vehicles shall prescribe such rules and  
12 regulations as such commissioner shall deem necessary for the implemen-  
13 tation of this section and section eleven hundred fifteen of this arti-  
14 cle.

15 § 1113. Construction of article. The provisions of this article shall  
16 be in addition to and not in lieu of those contained in the uniform  
17 commercial code.

18 § 1114. Notice requirement. 1. A dealer shall not display for sale,  
19 exchange or sell any new recreation vehicle, or any used recreation  
20 vehicle, that was originally sold by a manufacturer or distributor for  
21 distribution outside the United States without prominently displaying a  
22 label on such recreation vehicle stating that "This recreation vehicle  
23 was not sold by the manufacturer or distributor for distribution within  
24 the United States. It may not have the same standard features, emissions  
25 equipment, safety equipment, optional equipment, specifications and  
26 warranty, or otherwise be identical to other recreation vehicles which  
27 are sold by the manufacturer or distributor for distribution in the  
28 United States".

29 2. Any person who violates this section and any person who knowingly  
30 aids and abets any such violation of this section shall be liable to any  
31 person aggrieved to the extent of any additional margin obtained or  
32 obtainable on such purchase and resale.

33 § 1115. Adjudicatory proceedings. 1. Request for an adjudicatory  
34 proceeding. (a) Any dealer who is or may be aggrieved by a violation of  
35 this article may request mediation with the manufacturer or distributor.  
36 The request for mediation shall be served by certified mail, or in such  
37 manner as the dealer and the manufacturer or distributor have agreed. If  
38 the dealer agrees to mediation, such mediation shall proceed in accord-  
39 ance with the terms as agreed upon by the dealer and manufacturer or  
40 distributor; provided, however, that if the dealer and manufacturer or  
41 distributor have not agreed upon the terms of mediation (i) the dealer  
42 and the manufacturer or distributor shall select a mediator within seven  
43 days of service by the manufacturer or distributor of the request for  
44 mediation; (ii) the mediation shall be completed within twenty-one days  
45 of selection of the mediator, or within such period as the dealer and  
46 the manufacturer or distributor shall agree; and (iii) the cost of medi-  
47 ation shall be shared equally by the parties. If the matter is resolved  
48 by mediation, a written memorandum of the agreement shall be executed by  
49 the mediator, the dealer, and the manufacturer or distributor.

50 (b) If the matter has not been resolved by mediation, the dealer and  
51 the manufacturer or distributor have not agreed to mediation, or the  
52 mediation has not been completed within the period set forth in subpara-  
53 graph (ii) of paragraph (a) of this subdivision, the manufacturer or  
54 distributor may file with the commissioner of motor vehicles a request  
55 for an adjudicatory proceeding pursuant to this section. The request  
56 shall be in writing and contain a short and plain statement of the facts

1 relied upon by the dealer to support a claim that the manufacturer or  
2 distributor has violated one or more specific provisions of this article  
3 together with a request for a specific remedy other than damages. The  
4 request shall be accompanied by copies of all correspondence between the  
5 dealer and the manufacturer or distributor and other documents relevant  
6 to the claims made in the request. The request shall be accompanied by a  
7 non-refundable filing fee of two thousand dollars.

8 (c) A true copy of the request with copies of all documents filed with  
9 the request shall be served upon the manufacturer or distributor at the  
10 same time as the request is filed with the commissioner of motor vehi-  
11 cles by transmitting such documents in any manner specifically permitted  
12 under the terms of the agreement or, if no such manner is specified in  
13 such agreement, then by certified mail, return receipt requested,  
14 addressed to the officer or employee of the manufacturer or distributor  
15 from whom the dealer has received correspondence relevant to the claims  
16 made in the request. A certificate of service shall accompany the  
17 request.

18 (d) The hearing shall be at such time and place as the commissioner of  
19 motor vehicles shall prescribe. The commissioner of motor vehicles shall  
20 mail to the dealer and the manufacturer or distributor a notice stating  
21 the name of the presiding officer assigned to the matter, and the place  
22 and time of the hearing. The hearing shall be commenced as soon as prac-  
23 ticable, but in no event sooner than sixty days from the date of the  
24 notice.

25 (e) The notice shall be sent by ordinary mail to the address of the  
26 dealer or attorney shown in the request and to the address to which the  
27 copy of the request was sent as shown in the certificate of service or  
28 such other address as the manufacturer or distributor has designated for  
29 receiving such notices. The notice shall advise the manufacturer or  
30 distributor of the right to submit within twenty days of receipt of such  
31 notice a short and plain statement of answers to the allegations of the  
32 request and of facts on which the manufacturer or distributor relies in  
33 defense of such allegations. Such answering statement shall be mailed to  
34 the commissioner of motor vehicles or his or her designee and the dealer  
35 at addresses shown on the notice.

36 (f) The dealer may submit within twenty days of receipt of the  
37 manufacturer's or distributor's answering statement and additional  
38 statement of facts and documentary material only to the extent of  
39 answering new matter raised by the manufacturer or distributor. Except  
40 as set forth in paragraph (g) of this subdivision, after receipt by a  
41 party of the notice from the commissioner of motor vehicles, all corre-  
42 spondence and other communications relating to the dispute shall be with  
43 the presiding officer with copies to the opposing party.

44 (g) In accordance with the rules and regulations prescribed by the  
45 commissioner of motor vehicles, each party shall disclose to the other  
46 all documents or other materials, including those that may have been  
47 maintained in electronic form, that the party intends to introduce at  
48 the hearing.

49 2. Hearings and other proceedings and presiding officers. Except as  
50 otherwise set forth in this section, hearings and other proceedings  
51 authorized under this article shall comply with article three of the  
52 state administrative procedure act and shall be presided over by the  
53 presiding officer appointed by the commissioner of motor vehicles. The  
54 presiding officer shall be admitted to practice as an attorney in the  
55 state of New York and shall rule on all motions, procedures and other  
56 legal objections.

1     3. Resolution without a hearing. Either party may request resolution  
2 of the dispute without a hearing. A request for a resolution without a  
3 hearing shall be accompanied by sufficient information to permit a  
4 determination of whether any unresolved material issue of fact exists,  
5 and may be accompanied by a legal memorandum. The other party shall have  
6 an opportunity to respond. Such a request shall be granted if the  
7 presiding officer determines that no unresolved material issue of fact  
8 is presented in the matter. No hearing shall be conducted until the  
9 request for a resolution without a hearing has been determined.

10    4. Presiding officer decision. The presiding officer shall render a  
11 decision upon the conclusion of the hearing or without a hearing pursu-  
12 ant to subdivision three of this section not later than ninety days  
13 after the close of the hearing or the granting of the request for resol-  
14 ution without a hearing. The decision of the presiding officer shall be  
15 based on the preponderance of the evidence. The presiding officer shall  
16 prepare a decision which shall include: (a) findings of fact; (b) a  
17 determination on each charge; and (c) in the event of a determination of  
18 a violation of this article, the remedy to be ordered. The decision of  
19 the presiding officer shall be deemed the determination of the commis-  
20 sioner of motor vehicles.

21    5. Litigation costs. In any administrative proceeding pursuant to this  
22 section, each party shall bear its own litigation costs and attorneys'  
23 fees.

24    6. Penalties. Any party to a proceeding held pursuant to this section  
25 shall comply with the commissioner of motor vehicle's decision in such  
26 proceeding, unless a stay or extension of the date for compliance is  
27 granted by such commissioner or a court of competent jurisdiction. If,  
28 after notice to such party and an opportunity to respond, such commis-  
29 sioner finds that a party has not complied with such commissioner's  
30 decision by the designated date of compliance, unless a stay or exten-  
31 sion of such date has been granted, such commissioner, in addition to  
32 any other enforcement powers such commissioner holds, may assess such  
33 party a civil penalty not to exceed one thousand dollars per day of  
34 noncompliance. Civil penalties assessed under this section shall be paid  
35 to such commissioner for deposit in the state treasury, and unpaid civil  
36 penalties may be recovered by such commissioner in a civil action in the  
37 name of such commissioner. In addition, as an alternative to such civil  
38 action and provided that no proceeding for judicial review shall then be  
39 pending and the time for initiation of such proceeding shall have  
40 expired, such commissioner may file with the county clerk of the county  
41 in which the dealer, manufacturer or distributor is located a final  
42 order of such commissioner containing the amount of the penalty  
43 assessed. The filing of such final order shall have the full force and  
44 effect of a judgment duly docketed in the office of such clerk and may  
45 be enforced in the same manner and with the same effect as that provided  
46 by law in respect to executions issued against property upon judgments  
47 by a court of record.

48    § 1116. Judicial review. A decision of the presiding officer under  
49 section eleven hundred fifteen of this article shall be subject to  
50 review by the supreme court in the manner provided by article seventy-  
51 eight of the civil practice law and rules.

52    § 1117. Separability. If any part or provision of this article or the  
53 application thereof to any person or circumstance be adjudged invalid by  
54 any court of competent jurisdiction, such judgment shall be confined in  
55 its operation to the part, provision or application directly involved in  
56 the controversy in which such judgment shall have been rendered and



1 shall not affect or impair the validity of the remainder of this article  
2 or the application thereof to other persons or circumstances.

3 § 1118. Savings clause. Nothing in this article shall prohibit, limit,  
4 restrict or impose conditions on:

5 1. The business activities (including, without limitation, the deal-  
6 ings with manufacturers or distributors and their representatives and  
7 affiliates) of any person that is primarily engaged in the business of  
8 rental of recreation vehicles and activities incidental to that business  
9 provided that (a) any recreation vehicles sold by such person are limit-  
10 ed to used recreation vehicles that have been previously used exclusive-  
11 ly and regularly by such person in the conduct of business and used  
12 recreation vehicles traded in on recreation vehicles sold by such  
13 person, (b) warranty repairs performed by such person on recreation  
14 vehicles are limited to those recreation vehicles that it owns, previ-  
15 ously owned or takes in trade, and (c) recreation vehicle financing  
16 provided by such person to retail consumers for recreation vehicles is  
17 limited to vehicles sold by such person in the conduct of business; or

18 2. The direct or indirect ownership, affiliation or control of a  
19 person described in subdivision one of this section.

20 § 3. This act shall take effect on the one hundred eightieth day after  
21 it shall have become a law and shall apply to any and all  
22 manufacturer/dealer agreements entered into on or after such effective  
23 date.