

STATE OF NEW YORK

2929--A

2019-2020 Regular Sessions

IN SENATE

January 30, 2019

Introduced by Sen. BRESLIN -- read twice and ordered printed, and when printed to be committed to the Committee on Insurance -- committee discharged, bill amended, ordered reprinted as amended and recommitted to said committee

AN ACT to amend the insurance law, in relation to allowable expenses for title insurance corporations and title insurance agents

The People of the State of New York, represented in Senate and Assembly, do enact as follows:

1 Section 1. Subsection (d) of section 6409 of the insurance law, as
2 amended by section 17 of part V of chapter 57 of the laws of 2014, is
3 amended to read as follows:

4 (d) (1) No title insurance corporation, title insurance agent, or any
5 other person acting for or on behalf of the title insurance corporation
6 or title insurance agent, shall offer or make, directly or indirectly,
7 any rebate of any portion of the fee, premium or charge made, or pay or
8 give to any applicant, or to any person, firm, or corporation acting as
9 agent, representative, attorney, or employee of the owner, lessee, mort-
10 gagee or the prospective owner, lessee, or mortgagee of the real proper-
11 ty or any interest therein, either directly or indirectly, any commis-
12 sion, any part of its fees or charges, or any other consideration or
13 valuable thing, as an inducement for, or as compensation for, any title
14 insurance business, nor shall any applicant, or any person, firm, or
15 corporation acting as agent, representative, attorney, or employee of
16 the owner, lessee, mortgagee or of the prospective owner, lessee, or
17 mortgagee of the real property or anyone having any interest in real
18 property knowingly receive, directly or indirectly, any such rebate or
19 other consideration or valuable thing. Any person or entity who violates
20 this section shall be subject to a penalty of [~~(1)~~] (i) five thousand
21 dollars; or [~~(2)~~] (ii) up to ten times the amount of any compensation or
22 rebate received or paid in the case of a title insurance corporation or
23 title insurance agent; or [~~(3)~~] (iii) up to five times the amount of any

EXPLANATION--Matter in italics (underscored) is new; matter in brackets
[-] is old law to be omitted.

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1 compensation or rebate received or paid; or [~~(4)~~] (iv) in the case of an
2 applicant for title insurance that covers real property used predomi-
3 nantly for residential purposes, and which consists of not more than
4 four dwelling units, other than hotels and motels, an amount not to
5 exceed the compensation or rebate received or paid, when such applicant
6 knew that it was a violation to receive such rebate, or other consider-
7 ation or valuable thing; provided, however, if such applicant did not
8 know that it was a violation to receive such rebate, or other consider-
9 ation or valuable thing, he or she shall not be assessed a penalty under
10 this [~~subdivision~~] subsection.

11 (2) Nothing contained in paragraph one of this subsection to the
12 contrary shall prohibit any title insurance corporation or title insur-
13 ance agent, or any other person acting for or on behalf of the title
14 insurance corporation or title insurance agent, from undertaking any
15 usual and customary marketing activity aimed at acquainting present and
16 prospective customers with the advantages of using a particular title
17 insurer or title insurance agent that are not intended for the purpose
18 of a reward for the future placement of, or the past placement, of a
19 particular piece of title insurance business, including the following
20 expressly permitted activities:

21 (i) Advertising or marketing in any publication, event or media, at
22 market rates, including sponsorships, advertising gifts, promotional
23 items and consumables;

24 (ii) Meals and beverages with present or prospective customers where
25 one or more employees or representatives of the title insurance corpo-
26 ration or title insurance agent are present and title insurance business
27 is discussed;

28 (iii) Continuing legal education course materials or instruction; and
29 (iv) Charitable contributions in the name of the title insurance
30 corporation or title insurance agent.

31 Notwithstanding the provisions of this paragraph, no title insurance
32 corporation or title insurance agent, or any other person acting for or
33 on behalf of a title insurance corporation or title insurance agent
34 shall undertake any expenses for providing vacations, trips, travel,
35 gifts, gift cards, gift certificates or other thing of specific monetary
36 value to any present and prospective customers.

37 § 2. This act shall take effect immediately.