STATE OF NEW YORK

7324

IN SENATE

January 5, 2018

Introduced by Sen. KLEIN -- read twice and ordered printed, and when printed to be committed to the Committee on Rules

AN ACT to amend the general business law and the arts and cultural affairs law, in relation to certain contracts

The People of the State of New York, represented in Senate and Assembly, do enact as follows:

Section 1. Section 181 of the general business law, as amended by a 2 chapter of the laws of 2017, amending the general business law and the arts and cultural affairs law relating to certain contracts, as proposed in legislative bills numbers S.6369-A and A.8257-A, is amended to read as follows:

- § 181. Contracts, statements of terms and conditions, and receipts. It shall be the duty of every employment agency to give to each applicant for employment:
- 1. A true copy of every contract executed between such agency and such 10 applicant, which shall have printed on it or attached to it a statement 11 setting forth in a clear and concise manner the provisions of sections 12 one hundred eighty-five, and one hundred eighty-six of this article.
 - 2. (a) For class "C" theatrical employment:

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- $[\frac{a}{a}]$ (1) Such contract in blank shall be first approved by the 14 15 commissioner and his or her determination shall be reviewable by 16 certiorari. Each contract shall include the gross commission or fees to 17 be paid by the artist to the theatrical employment agency consistent 18 with section one hundred eighty-five of this article [attached, hereto]. 19 Each such contract shall also include the name, address, phone number and license number of the theatrical employment agency in addition to 20 the name of the artist, the type of services covered by the contract, 21 22 and all terms and conditions associated with the payment of such commission or fees. The theatrical employment agency shall keep on file a copy 24 of each contract entered into with an artist and provide a copy of each 25 contract to the artist.
- [(b)] (2) Separate from the contract, the agency shall provide to the 27 artist, at the time of each audition or interview for specific employment, information as to the name and address of the person to whom the

EXPLANATION -- Matter in italics (underscored) is new; matter in brackets [-] is old law to be omitted.

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1 artist is to apply for such employment, the service to be performed, the anticipated rate of compensation, where such compensation is known prior to the audition or interview, and any other material terms and conditions of such employment that are known by the agency prior to the audition or interview. Such information may be provided by electronic communication.

 $[\frac{3+}{2}]$ (b) For all other employment, including class "A" and "A-1" employment, each contract shall include, but not be limited to, the following: information as to the name and address of the person to whom the applicant is to apply for such employment, the name, the address, the mailing address, and the telephone number of the employer; the address or addresses of employment, the kind of service to be performed; the anticipated rate of wages or compensation; the anticipated hours of work per day and number of days to be worked per week; the agency's fee the applicant based on such anticipated wages or compensation; any provision to the employee, and costs associated with that provision including housing, health insurance, healthcare, sick leave, holidays and retirement benefits; whether such employment is permanent or temporary, the anticipated period of employment, the name and address of the person authorizing the hiring of such applicant; and the cost of transportation if the services are required outside of the city, town or village where such agency is located. If the job is a conditionally fee-paid job, the conditions under which the applicant will be required to pay a fee shall be clearly set forth in a separate agreement in tenpoint type signed by the job applicant.

[4+] 3. (a) This paragraph shall apply to all classes of employment except for class "C" theatrical employment. The employment agency shall provide to each applicant, a separate document accompanying each contract summarizing the terms and conditions of the contract. document shall be entitled "terms and conditions" and shall include the language that the document is not a contract and that such document is not legally binding. The terms and conditions shall be provided in plain and commonly understood terms and language which shall aid the job applicant in understanding the transaction and such document shall limit the use of technical terms whenever possible.

- (b) The terms and conditions shall conform to any templates established by the commissioner and be made available to employment agencies in such manner as determined by the commissioner. In developing such templates, the commissioner shall afford the public an opportunity to submit comments on such templates.
- (c) The commissioner may promulgate rules and regulations necessary to carry out the provisions of this section.
- (d) An employment agency shall not be penalized for errors or omissions in the non-English portions of any templates provided by the commissioner.

[5+] 4. A receipt for any fee, deposit, consideration, or payment which such agency receives from such applicant, which shall have printed written on it the name of the applicant, the name and address of the employment agency, the date and amount of such fee, deposit, consideration or payment or portion thereof for which the receipt is given, the purpose for which it was paid, and the signature of the person receiving such payment. If the applicant for employment has been recruited from outside the state for domestic or household employment the receipt shall 54 have printed on it, or attached to it, a copy of section one hundred eighty-four of this article. Except as provided below for class "C" theatrical employment, the receipt shall also include, immediately above

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the place for signature of the person receiving payment, set off in a box and printed in bold capital letters, the following statement: 3 employment agency may not charge you, the job applicant, a fee before referring you to a job that you accept. If you pay a fee before accepting a job or pay a fee that otherwise violates the law, you may demand a refund, which shall be repaid within seven days". For class "C" employ-7 ment such receipt shall state: "A theatrical employment agency may not charge you, the artist, a fee before referring you to a job that you 9 accept. A theatrical employment agency may charge you, the artist, a fee 10 after an agency represents you in the negotiation or renegotiation of an 11 original or pre-existing employment contract. If you pay a fee that otherwise violates the law, you may demand a refund, which shall be 12 13 repaid within seven days".

[6.] 5. The completed original or duplicate-original copy of each such contract, statement of terms and conditions, receipts, and any other documents given to the applicant shall be retained by every employment agency for three years following the date on which the contract is executed or the payment is made, and shall be made available for inspection by the commissioner or his or her duly authorized agent or inspector, upon his or her request. Notwithstanding the other provisions of such contracts, the monetary consideration to be paid by the applicant shall not exceed the fee ceiling provided in subdivision eight of section one hundred eighty-five of this article.

§ 2. Section 37.03 of the arts and cultural affairs law, as amended by a chapter of the laws of 2017, amending the general business law and the arts and cultural affairs law relating to certain contracts, as proposed in legislative bills numbers S.6369-A and A.8257-A, is amended to read as follows:

§ 37.03. Theatrical employment; contracts. Contracts between a theatrical employment agency and an artist shall include the gross commission fees to be paid by the artist to the theatrical employment agency consistent with section one hundred eighty-five of the general business [attached, hereto]. Such contracts shall contain no other conditions and provisions except such as are equitable between the parties thereto and do not constitute an unreasonable restriction of business. In addition, such contracts in blank shall be first approved by the commissioner of labor, except that in the city of New York, such contracts in blank shall be first approved by the commissioner of consumer affairs of such city, pursuant to section one hundred eightynine of the general business law, and his or her determination shall be reviewable by certiorari. Each such contract shall also include the name, address, phone number and license number of the theatrical employment agency in addition to the name of the artist, the type of services covered by the contract, and all terms and conditions associated with the payment of such commission or fees. The theatrical employment agency shall keep on file a copy of each contract entered into with an artist and provide a copy of each contract to the artist. Separately from the contract, the agency shall provide to the artist, at the time of each audition or interview for specific employment, information as to the name and address of the person to whom the artist is to apply for such employment, the service to be performed, the anticipated rate of compensation, where such compensation is known prior to the audition or interview, and any other material terms and conditions of such employment that are known by the agency prior to the audition or interview. Such information may be provided by electronic communication.

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1 § 3. This act shall take effect on the same date and in the same 2 manner as a chapter of the laws of 2017, amending the general business 3 law and the arts and cultural affairs law relating to certain contracts, 4 as proposed in legislative bills numbers S.6369-A and A.8257-A, takes effect.