## 10542

## IN ASSEMBLY

May 31, 2016

Introduced by M. of A. BUCHWALD -- read once and referred to the Committee on Governmental Operations

AN ACT to amend the state finance law, in relation to contracts for landscape architecture

THE PEOPLE OF THE STATE OF NEW YORK, REPRESENTED IN SENATE AND ASSEMBLY, DO ENACT AS FOLLOWS:

Section 1. Section 136-a of the state finance law, as amended by chapter 746 of the laws of 1982, and subdivision 4 as amended by chapter 383 of the laws of 1994, is amended to read as follows:

4 S 136-a. Contracts for architectural, engineering, LANDSCAPE ARCHITEC-5 TURE and surveying services. 1. As used in this section: the term 6 "professional firm" shall be defined as any individual or sole proprie-7 torship, partnership, corporation, association or other legal entity 8 permitted by law to practice the professions of architecture, engineer-9 ing, LANDSCAPE ARCHITECTURE or surveying.

10 The term "state department" shall be defined as those state government 11 departments, divisions or commissions empowered by the state to enter 12 into contractual agreements on behalf of the state of New York.

13 2. It is the policy of New York state to negotiate contracts for 14 architectural and/or engineering services AND/OR LANDSCAPE ARCHITECTURE 15 and/or surveying services on the basis of demonstrated competence and 16 qualification for the type of professional services required and at fair 17 and reasonable fees.

In the procurement of architectural, engineering, LANDSCAPE ARCHI-18 3. 19 TECTURE and surveying services, the requiring state department shall encourage professional firms engaged in the lawful practice of the 20 21 profession to submit an annual statement of qualifications and perform-22 The requiring state department for each proposed project ance data. shall evaluate current statements of qualifications and performance data 23 on file with the department. If desired, the requiring state department 24 25 may conduct discussions with three or more professional firms regarding 26 anticipated design concepts and proposed methods of approach to the 27 assignment. The state department shall select, in order of preference, 28 based upon criteria established by the requiring state department, no

EXPLANATION--Matter in ITALICS (underscored) is new; matter in brackets
[] is old law to be omitted.

LBD15368-01-6

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less than three professional firms deemed to be the most highly qualified to provide the services required.

2 3 The requiring state department shall negotiate a contract with the 4. 4 highest qualified professional firm for architectural and/or engineering services AND/OR LANDSCAPE ARCHITECTURE and/or surveying services 5 at 6 compensation which the department determines in writing to be fair and 7 reasonable to the state of New York. In making this decision, the 8 department shall take into account the estimated value of the services to be rendered, including the costs, the scope, complexity, and profes-9 10 sional nature thereof. The department shall not refuse to negotiate with a professional firm solely because the ratio of the "allowable 11 indirect costs" to direct labor costs of the professional firm or the 12 hourly labor rate in any labor category of the professional firm exceeds 13 14 a limitation generally set by the department in the determination of the 15 reasonableness of the estimated cost of services to be rendered by the 16 professional firm, but rather the department should also consider the 17 reasonableness of cost based on the total estimated cost of the service 18 the professional firm which should include, among other things, all of 19 the direct labor costs of the professional firm for such services plus all "allowable indirect costs," other direct costs, and negotiated profit of the professional firm. "Allowable indirect costs" of a profes-20 21 22 sional firm are defined as those costs generally associated with overhead which cannot be specifically identified with a single project or 23 24 contract and are considered reasonable and allowable under specific 25 state contract or allowability limits. Should the requiring state 26 department be unable to negotiate a satisfactory contract with the professional firm considered to be the most qualified, at a fee the 27 department determines to be fair and reasonable to the state of 28 New York, negotiations with that professional firm shall be formally termi-29 30 nated. The requiring state department shall then undertake negotiations with the second most qualified professional firm. Failing accord with 31 the second most qualified professional firm, the department shall 32 33 formally terminate negotiations. The requiring state department shall then undertake negotiations with the third most qualified professional firm. Should the requiring state department be unable to negotiate a 34 35 36 satisfactory contract with any of the selected professional firms, it 37 shall select additional professional firms in order of their competence and qualification and it shall continue negotiations in accordance with 38 this section until an agreement is reached. 39

5. This legislation shall only apply to engineering and/or architectural services AND/OR LANDSCAPE ARCHITECTURE and/or surveying services in excess of twenty-five thousand dollars.

43 S 2. This act shall take effect immediately.