## 2886

## 2009-2010 Regular Sessions

## IN SENATE

March 5, 2009

Introduced by Sen. BONACIC -- read twice and ordered printed, and when printed to be committed to the Committee on Health

AN ACT to amend the public health law, in relation to requirements for collective negotiations by health care providers with certain health benefit plans

THE PEOPLE OF THE STATE OF NEW YORK, REPRESENTED IN SENATE AND ASSEMBLY, DO ENACT AS FOLLOWS:

Section 1. Statement of legislative intent. The legislature finds that 1 collective negotiation by competing health care providers for the terms 2 3 and conditions of contracts with health plans can result in beneficial 4 results for health care consumers. The legislature further finds 5 instances where health plans dominate the market to such a degree that 6 fair and adequate negotiations between health care providers and the plans are adversely affected, so that it is necessary and appropriate to 7 8 provide for a system of collective action on behalf of health care providers. Consequently, the legislature finds it appropriate and neces-9 sary to authorize collective negotiations on the terms and conditions of 10 the relationship between health care plans and health care providers so 11 the imbalances between the two will not result in adverse conditions of 12 13 health care. This act is not intended to apply to or affect in any respect collective bargaining relationships involving health 14 care providers as defined in section 4920 of the public health law or rights 15 16 relating to collective bargaining arising under applicable federal or 17 state collective bargaining statutes.

18 S 2. This act shall be known and may be cited as the "health care 19 providers collective negotiations act".

20 S 3. Article 49 of the public health law is amended by adding a new 21 title III to read as follows:

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## TITLE III COLLECTIVE NEGOTIATIONS BY HEALTH CARE PROVIDERS WITH HEALTH CARE PLANS

EXPLANATION--Matter in ITALICS (underscored) is new; matter in brackets
[] is old law to be omitted.

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1 2 3 4 5 6 7 8	<pre>SECTION 4920. DEFINITIONS. 4921. COLLECTIVE NEGOTIATION AUTHORIZED. 4922. LIMITATIONS ON COLLECTIVE NEGOTIATION. 4923. COLLECTIVE NEGOTIATION REQUIREMENTS. 4924. REQUIREMENTS FOR HEALTH CARE PROVIDERS' REPRESENTATIVE. 4925. CERTAIN COLLECTIVE ACTION PROHIBITED. 4926. FEES. 4927. CONFIDENTIALITY.</pre>
9	4928. SEVERABILITY AND CONSTRUCTION.
10	S 4920. DEFINITIONS. FOR PURPOSES OF THIS TITLE:
11	1. "HEALTH CARE PLAN" MEANS AN ENTITY (OTHER THAN A HEALTH CARE
12	PROVIDER) THAT APPROVES, PROVIDES, ARRANGES FOR, OR PAYS FOR HEALTH CARE
13	SERVICES, INCLUDING BUT NOT LIMITED TO:
14 15	(A) A HEALTH MAINTENANCE ORGANIZATION LICENSED PURSUANT TO ARTICLE FORTY-THREE OF THE INSURANCE LAW OR CERTIFIED PURSUANT TO ARTICLE
15 16	FORTY-FOUR OF THIS CHAPTER;
17	(B) ANY OTHER ORGANIZATION CERTIFIED PURSUANT TO ARTICLE FORTY-FOUR OF
18	THIS CHAPTER; OR
	(C) AN INSURER OR CORPORATION SUBJECT TO THE INSURANCE LAW.
20	2. "PERSON" MEANS AN INDIVIDUAL, ASSOCIATION, CORPORATION, OR ANY
21	OTHER LEGAL ENTITY.
22	3. "HEALTH CARE PROVIDERS' REPRESENTATIVE" MEANS A THIRD PARTY WHO IS
23	AUTHORIZED BY HEALTH CARE PROVIDERS TO NEGOTIATE ON THEIR BEHALF WITH
24	HEALTH CARE PLANS OVER CONTRACTUAL TERMS AND CONDITIONS AFFECTING THOSE
25 26	HEALTH CARE PROVIDERS. 4. "STRIKE" MEANS A WORK STOPPAGE IN PART OR IN WHOLE, DIRECT OR INDI-
20 27	RECT, BY A BODY OF WORKERS TO GAIN COMPLIANCE WITH DEMANDS MADE ON AN
28	EMPLOYER.
29	5. "SUBSTANTIAL MARKET POWER IN A BUSINESS LINE" EXISTS IF A HEALTH
30	CARE PLAN'S MARKET SHARE OF A BUSINESS LINE WITHIN A SERVICE AREA AS
31	APPROVED BY THE COMMISSIONER, ALONE OR IN COMBINATION WITH THE MARKET
32	SHARES OF AFFILIATES, EXCEEDS EITHER TEN PERCENT OF THE TOTAL NUMBER OF
33	COVERED LIVES IN THAT SERVICE AREA FOR SUCH BUSINESS LINE OR TWENTY-FIVE
34	THOUSAND LIVES, OR IF THE COMMISSIONER DETERMINES THE MARKET POWER OF
35 36	THE INSURER IN THE RELEVANT INSURANCE PRODUCT AND GEOGRAPHIC MARKETS FOR THE SERVICES OF THE PROVIDERS SEEKING TO COLLECTIVELY NEGOTIATE SIGNIF-
30 37	THE SERVICES OF THE PROVIDERS SEEKING TO COLLECTIVELY NEGOTIATE SIGNIF- ICANTLY EXCEEDS THE COUNTERVAILING MARKET POWER OF THE PROVIDERS ACTING
38	INDIVIDUALLY.
	6. "HEALTH CARE PROVIDER" MEANS A PERSON WHO IS LICENSED, CERTIFIED,
40	OR REGISTERED PURSUANT TO TITLE EIGHT OF THE EDUCATION LAW AND WHO PRAC-
41	TICES AS A HEALTH CARE PROVIDER AS AN INDEPENDENT CONTRACTOR AND/OR WHO
42	IS AN OWNER, OFFICER, SHAREHOLDER, OR PROPRIETOR OF A HEALTH CARE
43	PROVIDER. A HEALTH CARE PROVIDER UNDER TITLE EIGHT OF THE EDUCATION LAW
44	WHO PRACTICES AS AN EMPLOYEE OF A HEALTH CARE PROVIDER SHALL NOT BE
45 46	DEEMED A HEALTH CARE PROVIDER FOR PURPOSES OF THIS TITLE. S 4921. COLLECTIVE NEGOTIATION AUTHORIZED. 1. HEALTH CARE PROVIDERS
40 47	PRACTICING WITHIN THE SERVICE AREA OF A HEALTH CARE PLAN MAY MEET AND
48	COMMUNICATE FOR THE PURPOSE OF COLLECTIVELY NEGOTIATING THE FOLLOWING
49	TERMS AND CONDITIONS OF PROVIDER CONTRACTS WITH THE HEALTH CARE PLAN:
50	(A) THE DETAILS OF THE UTILIZATION REVIEW PLAN AS DEFINED PURSUANT TO
51	SUBDIVISION TEN OF SECTION FORTY-NINE HUNDRED OF THIS ARTICLE;
52	(B) COVERAGE PROVISIONS; HEALTH CARE BENEFITS; BENEFIT MAXIMUMS,
53	INCLUDING BENEFIT LIMITATIONS; AND EXCLUSIONS OF COVERAGE;
54 55	(C) THE DEFINITION OF MEDICAL NECESSITY; (D) THE CLINICAL PRACTICE GUIDELINES USED TO MAKE MEDICAL NECESSITY
	AND UTILIZATION REVIEW DETERMINATIONS;

(E) PREVENTIVE CARE AND OTHER MEDICAL MANAGEMENT PRACTICES; 1 2 (F) DRUG FORMULARIES AND STANDARDS AND PROCEDURES FOR PRESCRIBING 3 OFF-FORMULARY DRUGS; 4 (G) RESPECTIVE PHYSICIAN LIABILITY FOR THE TREATMENT OR LACK OF TREAT-5 MENT OF COVERED PERSONS; 6 (H) THE DETAILS OF HEALTH CARE PLAN RISK TRANSFER ARRANGEMENTS WITH 7 PROVIDERS; 8 (I) PLAN ADMINISTRATIVE PROCEDURES, INCLUDING METHODS AND TIMING OF 9 HEALTH CARE PROVIDER PAYMENT FOR SERVICES PURSUANT TO SECTION FORTY-FOUR 10 HUNDRED SIX-C OF THIS CHAPTER; (J) PROCEDURES TO BE UTILIZED TO RESOLVE DISPUTES BETWEEN THE HEALTH 11 12 CARE PLAN AND HEALTH CARE PROVIDERS; (K) PATIENT REFERRAL PROCEDURES INCLUDING, BUT NOT LIMITED TO, THOSE 13 14 APPLICABLE TO OUT-OF-POCKET NETWORK REFERRALS; 15 (L) THE FORMULATION AND APPLICATION OF HEALTH CARE PROVIDER REIMBURSE-16 MENT PROCEDURES; 17 (M) QUALITY ASSURANCE PROGRAMS; 18 (N) THE PROCESS FOR RENDERING UTILIZATION REVIEW DETERMINATIONS 19 INCLUDING: ESTABLISHMENT OF A PROCESS FOR RENDERING UTILIZATION REVIEW DETERMINATIONS WHICH SHALL, AT A MINIMUM, INCLUDE: WRITTEN PROCEDURES TO 20 21 ASSURE THAT UTILIZATION REVIEWS AND DETERMINATIONS ARE CONDUCTED WITHIN TIMEFRAMES ESTABLISHED IN THIS ARTICLE; PROCEDURES TO NOTIFY AN 22 THE 23 ENROLLEE, AN ENROLLEE'S DESIGNEE AND/OR AN ENROLLEE'S HEALTH CARE 24 PROVIDER OF ADVERSE DETERMINATIONS; AND PROCEDURES FOR APPEAL OF ADVERSE 25 DETERMINATIONS, INCLUDING THE ESTABLISHMENT OF AN EXPEDITED APPEALS 26 PROCESS FOR DENIALS OF CONTINUED INPATIENT CARE OR WHERE THERE IS IMMI-NENT OR SERIOUS THREAT TO THE HEALTH OF THE ENROLLEE; AND 27 28 (O) HEALTH CARE PROVIDER SELECTION AND TERMINATION CRITERIA USED BY 29 THE HEALTH CARE PLAN. 2. NOTHING IN THIS SECTION SHALL BE CONSTRUED TO ALLOW OR AUTHORIZE AN 30 ALTERATION OF THE TERMS OF THE INTERNAL AND EXTERNAL REVIEW PROCEDURES 31 32 SET FORTH IN LAW. 33 IN THIS SECTION SHALL BE CONSTRUED TO ALLOW A STRIKE OF A 3. NOTHING 34 HEALTH CARE PLAN BY HEALTH CARE PROVIDERS OR PLANS AS OTHERWISE SET 35 FORTH IN THE LAWS OF THIS STATE. 4. NOTHING IN THIS SECTION SHALL BE CONSTRUED TO ALLOW OR AUTHORIZE 36 37 TERMS OR CONDITIONS WHICH WOULD IMPEDE THE ABILITY OF A HEALTH CARE PLAN 38 TO OBTAIN OR RETAIN ACCREDITATION BY THE NATIONAL COMMITTEE FOR QUALITY 39 ASSURANCE OR A SIMILAR BODY. 40 S 4922. LIMITATIONS ON COLLECTIVE NEGOTIATION. 1. IF THE HEALTH CARE PLAN HAS SUBSTANTIAL MARKET POWER IN A BUSINESS LINE IN ANY SERVICE 41 AREA, HEALTH CARE PROVIDERS PRACTICING WITHIN THAT SERVICE AREA MAY 42 43 COLLECTIVELY NEGOTIATE THE FOLLOWING TERMS AND CONDITIONS RELATING ΤO 44 THAT BUSINESS LINE WITH THE HEALTH CARE PLAN: 45 (A) THE FEES ASSESSED BY THE HEALTH CARE PLAN FOR SERVICES, INCLUDING FEES ESTABLISHED THROUGH THE APPLICATION OF REIMBURSEMENT PROCEDURES; 46 47 (B) THE CONVERSION FACTORS USED BY THE HEALTH CARE PLAN IN A 48 RESOURCE-BASED RELATIVE VALUE SCALE REIMBURSEMENT METHODOLOGY OR OTHER 49 SIMILAR METHODOLOGY; PROVIDED THE SAME ARE NOT OTHERWISE ESTABLISHED BY 50 STATE OR FEDERAL LAW OR REGULATION; 51 (C) THE AMOUNT OF ANY DISCOUNT GRANTED BY THE HEALTH CARE PLAN ON THE FEE OF HEALTH CARE SERVICES TO BE RENDERED BY HEALTH CARE PROVIDERS; 52 (D) THE DOLLAR AMOUNT OF CAPITATION OR FIXED PAYMENT FOR HEALTH 53 54 SERVICES RENDERED BY HEALTH CARE PROVIDERS TO HEALTH CARE PLAN ENROL-55 LEES;

(E) THE PROCEDURE CODE OR OTHER DESCRIPTION OF A HEALTH CARE SERVICE 1 2 COVERED BY A PAYMENT AND THE APPROPRIATE GROUPING OF THE PROCEDURE 3 CODES; OR 4 (F) THE AMOUNT OF ANY OTHER COMPONENT OF THE REIMBURSEMENT METHODOLOGY 5 FOR A HEALTH CARE SERVICE. 6 2. NOTHING HEREIN SHALL BE DEEMED TO AFFECT OR LIMIT THE RIGHT OF A 7 HEALTH CARE PROVIDER OR GROUP OF HEALTH CARE PROVIDERS TO COLLECTIVELY 8 PETITION A GOVERNMENT ENTITY FOR A CHANGE IN A LAW, RULE, OR REGULATION. S 4923. COLLECTIVE NEGOTIATION REQUIREMENTS. 1. COLLECTIVE NEGOTIATION 9 10 RIGHTS GRANTED BY THIS TITLE MUST CONFORM TO THE FOLLOWING REQUIREMENTS: (A) HEALTH CARE PROVIDERS MAY COMMUNICATE WITH OTHER HEALTH CARE 11 PROVIDERS REGARDING THE CONTRACTUAL TERMS AND CONDITIONS TO BE NEGOTI-12 ATED WITH A HEALTH CARE PLAN; 13 14 (B) HEALTH CARE PROVIDERS MAY COMMUNICATE WITH HEALTH CARE PROVIDERS' 15 REPRESENTATIVES; 16 (C) A HEALTH CARE PROVIDERS' REPRESENTATIVE IS THE ONLY PARTY AUTHOR-17 TO NEGOTIATE WITH HEALTH CARE PLANS ON BEHALF OF THE HEALTH CARE IZED PROVIDERS AS A GROUP; 18 19 (D) A HEALTH CARE PROVIDER CAN BE BOUND BY THE TERMS AND CONDITIONS NEGOTIATED BY THE HEALTH CARE PROVIDERS' REPRESENTATIVES; AND 20 21 IN COMMUNICATING OR NEGOTIATING WITH THE HEALTH CARE PROVIDERS' (E) 22 REPRESENTATIVE, A HEALTH CARE PLAN IS ENTITLED TO CONTRACT WITH OR OFFER 23 DIFFERENT CONTRACT TERMS AND CONDITIONS TO INDIVIDUAL COMPETING HEALTH 24 CARE PROVIDERS. 25 2. A HEALTH CARE PROVIDERS' REPRESENTATIVE MAY NOT REPRESENT MORE THAN 26 THIRTY PERCENT OF THE MARKET OF HEALTH CARE PROVIDERS OR OF A PARTICULAR HEALTH CARE PROVIDER TYPE OR SPECIALTY PRACTICING IN THE SERVICE AREA OR 27 28 SERVICE AREA OF A HEALTH CARE PLAN THAT COVERS LESS THAN FIVE PROPOSED 29 PERCENT OF THE ACTUAL NUMBER OF COVERED LIVES OF THE HEALTH CARE PLAN IN THE AREA, AS DETERMINED BY THE DEPARTMENT. 30 3. NOTHING IN THIS SECTION SHALL BE CONSTRUED TO PROHIBIT COLLECTIVE 31 32 ACTION ON THE PART OF ANY HEALTH CARE PROVIDER WHO IS A MEMBER OF A 33 COLLECTIVE BARGAINING UNIT RECOGNIZED PURSUANT TO THE NATIONAL LABOR 34 RELATIONS ACT. 4924. REQUIREMENTS FOR HEALTH CARE PROVIDERS' REPRESENTATIVE. 1. 35 S BEFORE ENGAGING IN COLLECTIVE NEGOTIATIONS WITH A HEALTH CARE PLAN ON 36 37 BEHALF OF HEALTH CARE PROVIDERS, A HEALTH CARE PROVIDERS' REPRESENTATIVE 38 SHALL FILE WITH THE COMMISSIONER, IN THE MANNER PRESCRIBED BY THE 39 COMMISSIONER, INFORMATION IDENTIFYING THE REPRESENTATIVE, THE REPRESEN-40 TATIVE'S PLAN OF OPERATION, AND THE REPRESENTATIVE'S PROCEDURES TO ENSURE COMPLIANCE WITH THIS TITLE. 41 2. BEFORE ENGAGING IN THE COLLECTIVE NEGOTIATIONS, 42 THE HEALTH CARE REPRESENTATIVE SHALL ALSO SUBMIT TO THE COMMISSIONER FOR THE 43 PROVIDERS' 44 COMMISSIONER'S APPROVAL A REPORT IDENTIFYING THE PROPOSED SUBJECT MATTER 45 OF THE NEGOTIATIONS OR DISCUSSIONS WITH THE HEALTH CARE PLAN AND THE EFFICIENCIES OR BENEFITS EXPECTED TO BE ACHIEVED THROUGH THE NEGOTI-46 47 ATIONS. THE COMMISSIONER SHALL NOT APPROVE THE REPORT IF THE COMMISSION-48 ER DETERMINES THAT THE PROPOSED NEGOTIATIONS WOULD EXCEED THE AUTHORITY 49 GRANTED UNDER THIS TITLE. 50 REPRESENTATIVE SHALL SUPPLEMENT THE INFORMATION IN THE REPORT 3. THE 51 ON A REGULAR BASIS OR AS NEW INFORMATION BECOMES AVAILABLE, INDICATING SUBJECT MATTER OF THE NEGOTIATIONS WITH THE HEALTH CARE PLAN 52 THAT THE HAS CHANGED OR WILL CHANGE. IN NO EVENT SHALL THE REPORT BE LESS THAN 53 54 EVERY THIRTY DAYS. 55 4. WITH THE ADVICE OF THE SUPERINTENDENT OF INSURANCE, THE COMMISSION-56 ER SHALL APPROVE OR DISAPPROVE THE REPORT NOT LATER THAN THE TWENTIETH 1 DAY AFTER THE DATE ON WHICH THE REPORT IS FILED. IF DISAPPROVED, THE 2 COMMISSIONER SHALL FURNISH A WRITTEN EXPLANATION OF ANY DEFICIENCIES, 3 ALONG WITH A STATEMENT OF SPECIFIC PROPOSALS FOR REMEDIAL MEASURES TO 4 CURE THE DEFICIENCIES. IF THE COMMISSIONER DOES NOT SO ACT WITHIN THE 5 TWENTY DAYS, THE REPORT SHALL BE DEEMED APPROVED.

5. A PERSON WHO ACTS AS A HEALTH CARE PROVIDERS' REPRESENTATIVE WITHOUT THE APPROVAL OF THE COMMISSIONER UNDER THIS SECTION SHALL BE DEEMED
8 TO BE ACTING OUTSIDE THE AUTHORITY GRANTED UNDER THIS TITLE.

9 6. BEFORE REPORTING THE RESULTS OF NEGOTIATIONS WITH A HEALTH CARE 10 PLAN OR PROVIDING TO THE AFFECTED HEALTH CARE PROVIDERS AN EVALUATION OF 11 ANY OFFER MADE BY A HEALTH CARE PLAN, THE HEALTH CARE PROVIDERS' REPRE-12 SENTATIVE SHALL FURNISH FOR APPROVAL BY THE COMMISSIONER, BEFORE DISSEM-13 INATION TO THE HEALTH CARE PROVIDERS, A COPY OF ALL COMMUNICATIONS TO BE 14 MADE TO THE HEALTH CARE PROVIDERS RELATED TO NEGOTIATIONS, DISCUSSIONS, 15 AND OFFERS MADE BY THE HEALTH CARE PLAN.

16 7. A HEALTH CARE PROVIDERS' REPRESENTATIVE SHALL REPORT THE END OF
17 NEGOTIATIONS TO THE COMMISSIONER NOT LATER THAN THE FOURTEENTH DAY AFTER
18 THE DATE OF A HEALTH CARE PLAN DECISION DECLINING NEGOTIATION, CANCELING
19 NEGOTIATIONS, OR FAILING TO RESPOND TO A REQUEST FOR NEGOTIATION.

20 S 4925. CERTAIN COLLECTIVE ACTION PROHIBITED. 1. THIS TITLE IS NOT 21 INTENDED TO AUTHORIZE COMPETING HEALTH CARE PROVIDERS TO ACT IN CONCERT 22 IN RESPONSE TO A REPORT ISSUED BY THE HEALTH CARE PROVIDERS' REPRESEN-23 TATIVE RELATED TO THE REPRESENTATIVE'S DISCUSSIONS OR NEGOTIATIONS WITH 24 HEALTH CARE PLANS.

2. NO HEALTH CARE PROVIDERS' REPRESENTATIVE SHALL NEGOTIATE ANY AGREEMENT THAT EXCLUDES, LIMITS THE PARTICIPATION OR REIMBURSEMENT OF, OR
OTHERWISE LIMITS THE SCOPE OF SERVICES TO BE PROVIDED BY ANY HEALTH CARE
PROVIDER OR GROUP OF HEALTH CARE PROVIDERS WITH RESPECT TO THE PERFORMANCE OF SERVICES THAT ARE WITHIN THE HEALTH CARE PROVIDER'S SCOPE OF
PRACTICE, LICENSE, REGISTRATION, OR CERTIFICATE.

4926. FEES. EACH PERSON WHO ACTS AS THE REPRESENTATIVE OR NEGOTIAT-31 S 32 ING PARTIES UNDER THIS TITLE SHALL PAY TO THE DEPARTMENT A FEE TO ACT AS A REPRESENTATIVE. THE COMMISSIONER, BY RULE, SHALL SET FEES 33 IN AMOUNTS DEEMED REASONABLE AND NECESSARY TO COVER THE COSTS INCURRED BY THE 34 DEPARTMENT IN ADMINISTERING THIS TITLE. ANY FEE COLLECTED UNDER 35 THIS 36 SECTION SHALL BE DEPOSITED IN THE STATE TREASURY TO THE CREDIT OF THE GENERAL FUND/STATE OPERATIONS - 003 FOR THE NEW YORK STATE DEPARTMENT OF 37 38 HEALTH FUND.

39 S 4927. CONFIDENTIALITY. ALL REPORTS AND OTHER INFORMATION REQUIRED TO 40 BE REPORTED TO THE DEPARTMENT UNDER THIS TITLE SHALL NOT BE SUBJECT TO 41 DISCLOSURE UNDER ARTICLE SIX OF THE PUBLIC OFFICERS LAW OR ARTICLE THIR-42 TY-ONE OF THE CIVIL PRACTICE LAW AND RULES.

S 4928. SEVERABILITY AND CONSTRUCTION. THE PROVISIONS OF THIS TITLE
SHALL BE SEVERABLE, AND IF ANY COURT OF COMPETENT JURISDICTION DECLARES
ANY PHRASE, CLAUSE, SENTENCE OR PROVISION OF THIS TITLE TO BE INVALID,
OR ITS APPLICABILITY TO ANY GOVERNMENT, AGENCY, PERSON OR CIRCUMSTANCE
IS DECLARED INVALID, THE REMAINDER OF THIS TITLE AND ITS RELEVANT APPLICABILITY SHALL NOT BE AFFECTED. THE PROVISIONS OF THIS TITLE SHALL BE
LIBERALLY CONSTRUED TO GIVE EFFECT TO THE PURPOSES THEREOF.

50 S 4. This act shall take effect on the one hundred twentieth day after 51 it shall have become a law; provided that the commissioner of health is 52 authorized to promulgate any and all rules and regulations and take any 53 other measures necessary to implement this act on its effective date on 54 or before such date.