## 4483--A

2011-2012 Regular Sessions

IN SENATE

April 6, 2011

- Introduced by Sen. ALESI -- read twice and ordered printed, and when printed to be committed to the Committee on Corporations, Authorities and Commissions -- recommitted to the Committee on Corporations, Authorities and Commissions in accordance with Senate Rule 6, sec. 8 -- committee discharged, bill amended, ordered reprinted as amended and recommitted to said committee
- AN ACT to amend the New York state urban development corporation act, in relation to creating the seed-NY investment fund

THE PEOPLE OF THE STATE OF NEW YORK, REPRESENTED IN SENATE AND ASSEM-BLY, DO ENACT AS FOLLOWS:

Section 1. Section 1 of chapter 174 of the laws of 1968 constituting 1 2 the New York state urban development corporation act, is amended by 3 adding a new section 46 to read as follows:

4 THE SEED-NY INVESTMENT FUND. 1. DEFINITIONS. FOR THE PURPOSES S 46. 5 OF THIS SECTION, THE FOLLOWING WORDS AND TERMS SHALL HAVE THE FOLLOWING 6 MEANINGS UNLESS THE CONTEXT SHALL INDICATE ANOTHER OR DIFFERENT MEANING 7 OR INTENT:

8 (A) "REGIONAL INVESTMENT FUND" SHALL MEAN A LIMITED PARTNERSHIP, 9 LIMITED LIABILITY PARTNERSHIP, A LIMITED LIABILITY COMPANY OR A 10 NOT-FOR-PROFIT FUND UNDER EXPERIENCED PROFESSIONAL MANAGEMENT THAT IS FAMILIAR WITH SEED CAPITAL INVESTMENT, APPROPRIATE BUSINESS PRACTICES 11 AND TECHNOLOGY-ORIENTED PRODUCTS AND SERVICES, AND FORMED 12 FOR THE 13 PURPOSE OF PROVIDING PRIVATE EQUITY TO TECHNOLOGY-BASED COMPANIES IN THEIR FORMATIVE STAGES, ENCOMPASSES AT LEAST TWO COUNTIES, 14 AND INVESTS 15 IN QUALIFIED ENTERPRISES LOCATED WITHIN NEW YORK STATE. 16

(B) "OUALIFIED ENTERPRISE" SHALL MEAN:

A COMPANY OR A PROPOSED COMPANY THAT HAS OR WILL LOCATE ITS PRIN-17 (I) CIPAL PLACE OF BUSINESS IN NEW YORK STATE, AND THAT IS, OR PROPOSES 18 TO 19 BE, ENGAGED IN THIS STATE IN RESEARCH AND DEVELOPMENT OR HIGH TECHNOLOGY 20 MANUFACTURING, AND THAT DEMONSTRATES THE POTENTIAL FOR SUBSTANTIAL 21 GROWTH AND JOB DEVELOPMENT IN AN EMERGING TECHNOLOGY FIELD AS DEFINED IN

EXPLANATION--Matter in ITALICS (underscored) is new; matter in brackets [] is old law to be omitted.

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SECTION THIRTY-ONE HUNDRED TWO-E OF THE PUBLIC AUTHORITIES LAW OR AS 1 2 ADOPTED BY THE CORPORATION; AND 3 (II)IS FORMULATING, HAS FORMULATED, OR IS EXECUTING A DETAILED BUSI-4 NESS PLAN FOR PROOF-OF-CONCEPT OR INITIAL PRODUCT COMMERCIALIZATION. 5 (C) "SEED CAPITAL" SHALL MEAN FINANCIAL ASSISTANCE TO A QUALIFIED 6 ENTERPRISE, IN RETURN FOR EQUITY OR DEBT SECURITIES OR ROYALTIES. 7 2. INVESTMENTS IN REGIONAL INVESTMENT FUNDS. (A) THE CORPORATION SHALL 8 MAKE INVESTMENTS TO ENCOURAGE AND FACILITATE THE CREATION OR EXPANSION OF REGIONAL INVESTMENT FUNDS THAT SERVE THE PURPOSES OF THIS 9 SECTION. 10 THE CORPORATION SHALL ADOPT CRITERIA AND GUIDELINES GOVERNING SUCH 11 INVESTMENTS, WHICH SHALL: 12 (I) DEMONSTRATE THE NEED FOR SEED CAPITAL IN THE REGION SERVED OR ΤO 13 BE SERVED BY A REGIONAL INVESTMENT FUND; 14 (II) DEMONSTRATE THAT SUPPORT FOR A REGIONAL INVESTMENT FUND EXISTS 15 FROM LOCAL GOVERNMENTS, ECONOMIC DEVELOPMENT AGENCIES, AND BUSINESS COMMUNITIES WITHIN THE REGION OR AREA TO BE SERVICED BY SUCH FUND; 16 17 (III) REQUIRE THAT THE REGIONAL INVESTMENT FUND HAS THE CAPACITY TO PERFORM DUE DILIGENCE IN MAKING INVESTMENT DECISIONS, AND TO PROVIDE 18 19 MANAGEMENT EXPERTISE AND OTHER VALUE-ADDED SERVICES TO ITS PORTFOLIO COMPANIES WHICH SERVICES MAY INCLUDE ACCESS TO CAPITAL, BUSINESS EXPER-20 21 TECHNOLOGY COMMERCIALIZATION SERVICES AND A NETWORK OF RESOURCES TISE, 22 IN ORDER TO ADVANCE THE DEVELOPMENT OF NEW TECHNOLOGIES; 23 (IV) REOUIRE THAT THE REGIONAL INVESTMENT FUND ESTABLISHES 24 CONFLICT-OF-INTEREST PROVISIONS ACCEPTABLE TO THE CORPORATION; 25 (V) TO THE MAXIMUM EXTENT FEASIBLE, REQUIRE THE REGIONAL INVESTMENT 26 FUND WILL INVEST IN FIRMS WHICH HAVE THE GREATEST POTENTIAL FOR JOB 27 CREATION; 28 THAT INVESTMENTS MADE BY THE FOUNDATION IN A REGIONAL (VI) REQUIRE 29 INVESTMENT FUND SHALL NOT EXCEED FIVE MILLION DOLLARS AND, SHALL BE MATCHED BY THE REGIONAL FUND ON AT LEAST A ONE-TO-ONE BASIS WITH MONIES, 30 OTHER THAN STATE MONIES, UNLESS THE CORPORATION FINDS THAT A REDUCED 31 32 MATCHING REQUIREMENT WILL FURTHER THE PURPOSES OF THIS SECTION; AND 33 (VII) REQUIRE THAT INVESTMENTS MADE BY A REGIONAL INVESTMENT FUND THAT 34 INCLUDE FUNDS RECEIVED FROM THE CORPORATION SHALL BE MADE ONLY FOR THE FINANCING AUTHORIZED BY SUBDIVISION THREE OF THIS SECTION. 35 (I) THE CORPORATION SHALL MAKE INVESTMENTS IN QUALIFIED REGIONAL 36 (B) 37 INVESTMENT FUNDS VIA THE ISSUANCE OF A REQUEST FOR PROPOSALS TO REGIONAL 38 AND LOCAL ECONOMIC DEVELOPMENT ORGANIZATIONS, TECHNOLOGY DEVELOPMENT 39 ORGANIZATIONS, RESEARCH UNIVERSITIES, AND INVESTMENT FUNDS THAT PROVIDE 40 SMALL-SCALE INVESTMENTS IN HIGH-TECHNOLOGY COMPANIES IN NEW YORK STATE. (II) WHEN AWARDING FUNDS PURSUANT TO THIS SUBDIVISION, THE CORPORATION 41 SHALL ASSURE ADEQUATE GEOGRAPHIC DISTRIBUTION TO THE EXTENT FEASIBLE. 42 43 3. REGIONAL INVESTMENT FUNDS. (A) REGIONAL INVESTMENT FUNDS RECEIVING 44 INVESTMENTS FROM THE CORPORATION UNDER THIS SECTION SHALL USE SUCH FUNDS 45 THE REQUIRED MATCHING FUNDS TO PROVIDE SEED CAPITAL AND FOLLOW-ON AND FINANCING TO QUALIFIED ENTERPRISES, PROVIDED THAT THE REGIONAL 46 INVEST-47 MENT FUND SHALL NOT: 48 (I) INVEST AN AMOUNT IN ANY SINGLE QUALIFIED ENTERPRISE THAT EXCEEDS 49 FIFTY PERCENT OF THE TOTAL INVESTMENT FROM ALL OTHER SOURCES IN ANY SUCH 50 ENTERPRISE; OR 51 (II) INVEST OVER FIVE HUNDRED THOUSAND DOLLARS IN ANY INDIVIDUAL COMPANY, OR SEVEN HUNDRED FIFTY THOUSAND DOLLARS IN THE CASE OF ANY 52 INDIVIDUAL BIOTECHNOLOGY COMPANY, AT ANY ONE TIME. 53 54 (B) A REGIONAL INVESTMENT FUND, BEFORE APPROVING ANY APPLICATION FOR 55 FINANCIAL ASSISTANCE UNDER THIS SECTION, SHALL FIND THAT:

(I) THE OUALIFIED ENTERPRISE AND ITS PRODUCT OR PROCESS HAVE A REASON-1 2 ABLE CHANCE OF BEING COMMERCIALLY SUCCESSFUL; 3 EMPLOYMENT CREATED OR MAINTAINED AS A RESULT OF THE FUND'S (II)THE 4 INVESTMENT WILL BE IN NEW YORK STATE; AND 5 (III) PROVISIONS ARE IN PLACE FOR THE REPAYMENT OF THE FUNDS IF THE 6 COMPANY RECEIVING ASSISTANCE LEAVES THE STATE. 7 REGIONAL INVESTMENT FUND REPORTING. THE CORPORATION SHALL REQUIRE 4. 8 ANY REGIONAL INVESTMENT FUND RECEIVING INVESTMENTS UNDER THIS SECTION TO 9 FILE A REPORT WITH THE CORPORATION BY DECEMBER FIRST, TWO THOUSAND THIR-10 TEEN AND ANNUALLY THEREAFTER. SUCH REPORT SHALL INCLUDE: (A) THE TOTAL AMOUNT OF FUNDS COMMITTED TO THE REGIONAL INVESTMENT 11 12 FUND AND THE AMOUNT THAT HAS BEEN INVESTED; (B) THE NET ASSET VALUE OF THE FUND; 13 14 (C) THE AMOUNT INVESTED IN EACH PORTFOLIO COMPANY FROM THE FUND AND 15 FROM OTHER SOURCES; (D) THE TYPE OF PRODUCT OR TECHNOLOGY BEING DEVELOPED BY EACH PORTFO-16 17 LIO COMPANY; (E) THE LOCATION OF EACH PORTFOLIO COMPANY; 18 19 (F) THE NUMBER OF JOBS PROJECTED TO BE CREATED AND RETAINED; AND (G) SUCH OTHER INFORMATION AS THE CORPORATION DEEMS NECESSARY. 20 21 5. REPORT OF THE CORPORATION. THE CORPORATION SHALL SUBMIT TO THE 22 GOVERNOR AND THE LEGISLATURE A SUMMARY AND EVALUATION OF THE REPORTS 23 SUBMITTED TO THE CORPORATION PURSUANT TO SUBDIVISION FOUR OF THIS 24 SECTION AND AN EVALUATION OF THE PERFORMANCE OF THE REGIONAL INVESTMENT 25 FUNDS ON OR BEFORE FEBRUARY FIRST, TWO THOUSAND FOURTEEN AND ANNUALLY 26 THEREAFTER. 27 6. SMALL BUSINESS INVESTMENT FUND ASSETS AND LIABILITIES. (A) ALL OF 28 ASSETS AND LIABILITIES OF THE SMALL BUSINESS TECHNOLOGY INVESTMENT THE 29 FUND ESTABLISHED PURSUANT TO APPROPRIATIONS MADE BY VARIOUS CHAPTERS OF THE LAW INCLUDING, BUT NOT LIMITED TO CHAPTER FIFTY-THREE OF THE LAWS OF 30 NINETEEN HUNDRED EIGHTY-ONE, CHAPTER FIFTY-THREE OF THE LAWS OF NINETEEN 31 32 HUNDRED EIGHTY-FIVE, CHAPTER FIFTY-THREE OF THE LAWS OF NINETEEN HUNDRED 33 CHAPTER FIFTY-THREE OF THE LAWS OF NINETEEN HUNDRED EIGHTY-EIGHTY-SIX, SEVEN, CHAPTER FIFTY-THREE OF THE LAWS OF NINETEEN HUNDRED EIGHTY-EIGHT, 34 CHAPTER FIFTY-THREE OF THE LAWS OF NINETEEN HUNDRED EIGHTY-NINE, CHAPTER 35 FIFTY-THREE OF THE LAWS OF NINETEEN HUNDRED NINETY, CHAPTER FIFTY-THREE 36 37 OF THE LAWS OF NINETEEN HUNDRED NINETY-ONE, CHAPTER FIFTY-THREE OF THE LAWS OF NINETEEN HUNDRED NINETY-TWO, CHAPTER FIFTY-THREE OF THE LAWS OF 38 39 NINETEEN HUNDRED NINETY-THREE, CHAPTER FIFTY-THREE OF THE LAWS OF NINE-40 TEEN HUNDRED NINETY-FOUR, AND CHAPTER FIFTY-THREE OF THE LAWS OF NINE-41 HUNDRED NINETY-FIVE, SHALL BE MADE AVAILABLE FOR THE SEED-NY TEEN INVESTMENT FUND ESTABLISHED PURSUANT TO THIS SECTION. 42 43 (B) THE CORPORATION SHALL PREPARE A PLAN, WITHIN NINETY DAYS FOLLOWING 44 THE EFFECTIVE DATE OF THIS SECTION, TO LIQUIDATE ALL CURRENT ASSETS AND 45 LIABILITIES OF THE SMALL BUSINESS TECHNOLOGY INVESTMENT FUND. THE PUBLICLY-TRADED ASSETS AND ANY WORKING CAPITAL SHALL BE MADE 46 (C) 47 FULLY AVAILABLE TO THE SEED-NY INVESTMENT FUND ESTABLISHED PURSUANT TO 48 THIS SECTION. 49 THE CORPORATION SHALL ALSO TAKE WHATEVER ACTIONS ARE NECESSARY TO (D) 50 LIQUIDATE THE REMAINING ASSETS OF THE SMALL BUSINESS TECHNOLOGY INVEST-51 MENT FUND AS SOON AS PRACTICABLE, BUT NOT MORE THAN TWO YEARS FOLLOWING THE EFFECTIVE DATE OF THIS SECTION. 52 S 2. The governor, on or before June 27, 2012 and as part of 53 the 54 state's application that will be submitted to the United States treasury 55 department to receive funding from the Federal Small Business Jobs Act 56 of 2010 (P.L. 11-240), shall allocate not less than \$25,000,000 of New

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1 York's portion of such federal moneys to the seed-NY investment fund for 2 the purpose of providing assistance to established regional investment 3 funds. Upon receipt of the federal moneys, the governor and the legisla-4 ture shall immediately appropriate the amount allocated to the seed-NY 5 investment fund in the state's application to the New York state urban 6 development corporation for the purpose of carrying out the provisions 7 of section 46 of the New York state urban development corporation act as 8 added by section one of this act.

9 S 3. This act shall take effect immediately.